

# IoTSec meeting

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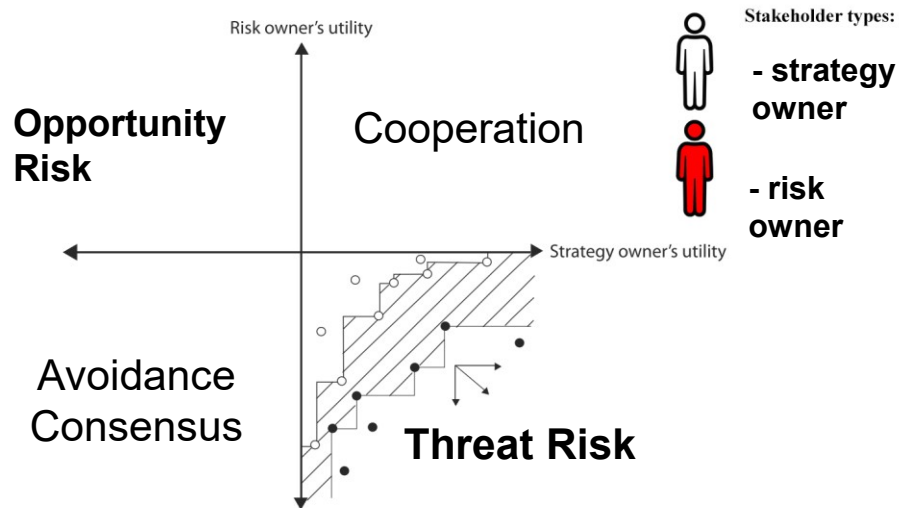
NTNU Gjøvik

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- how each partner contributes to the overall goals of the project?

# Main objective: enhance the Conflicting Incentives Risk Analysis (CIRA) method

**Starting point:**  
theoretical foundations

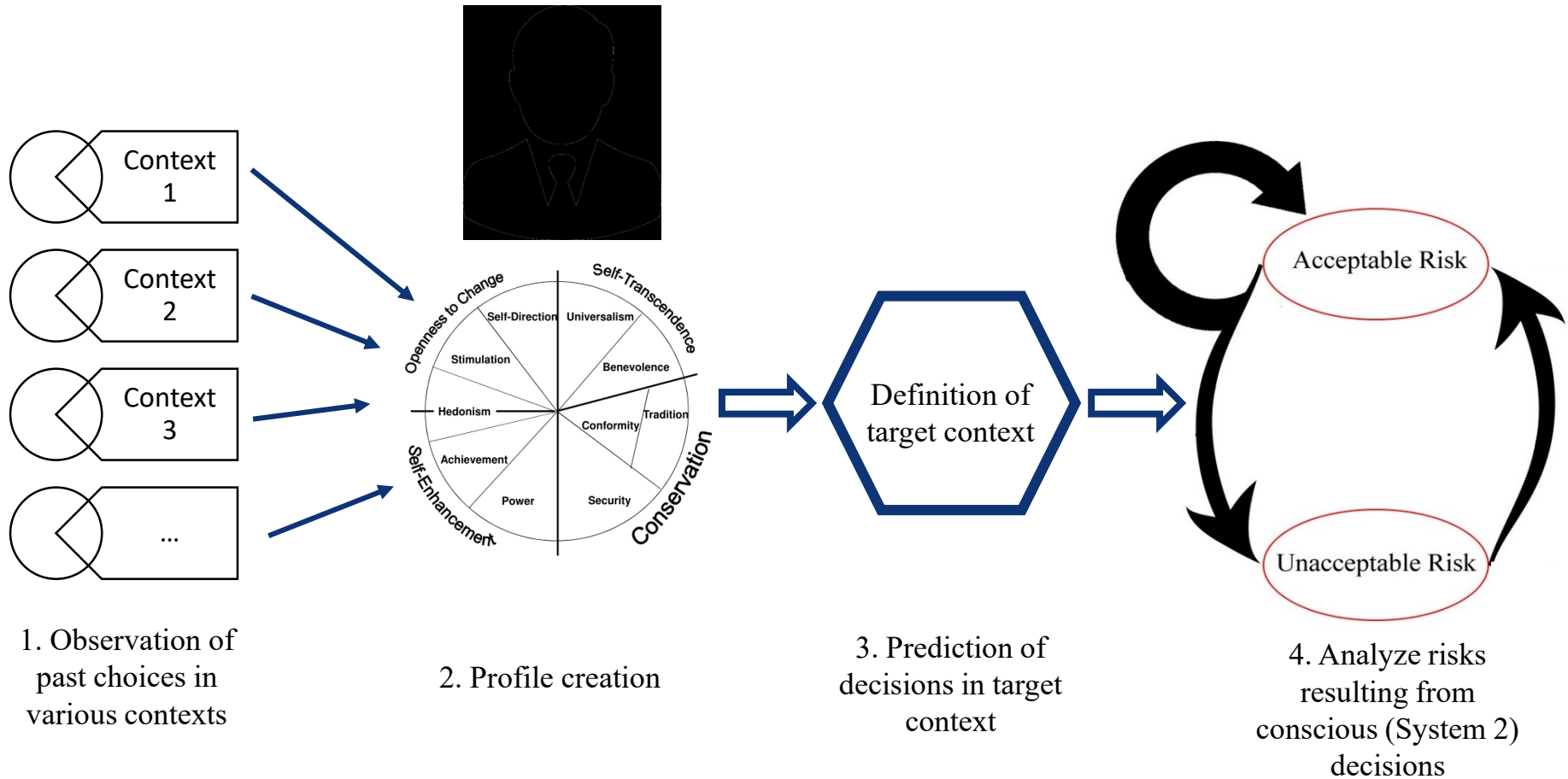


**Desired goal:**  
Real stakeholders in  
real scenarios, using  
observation only to

**Analyze risks**



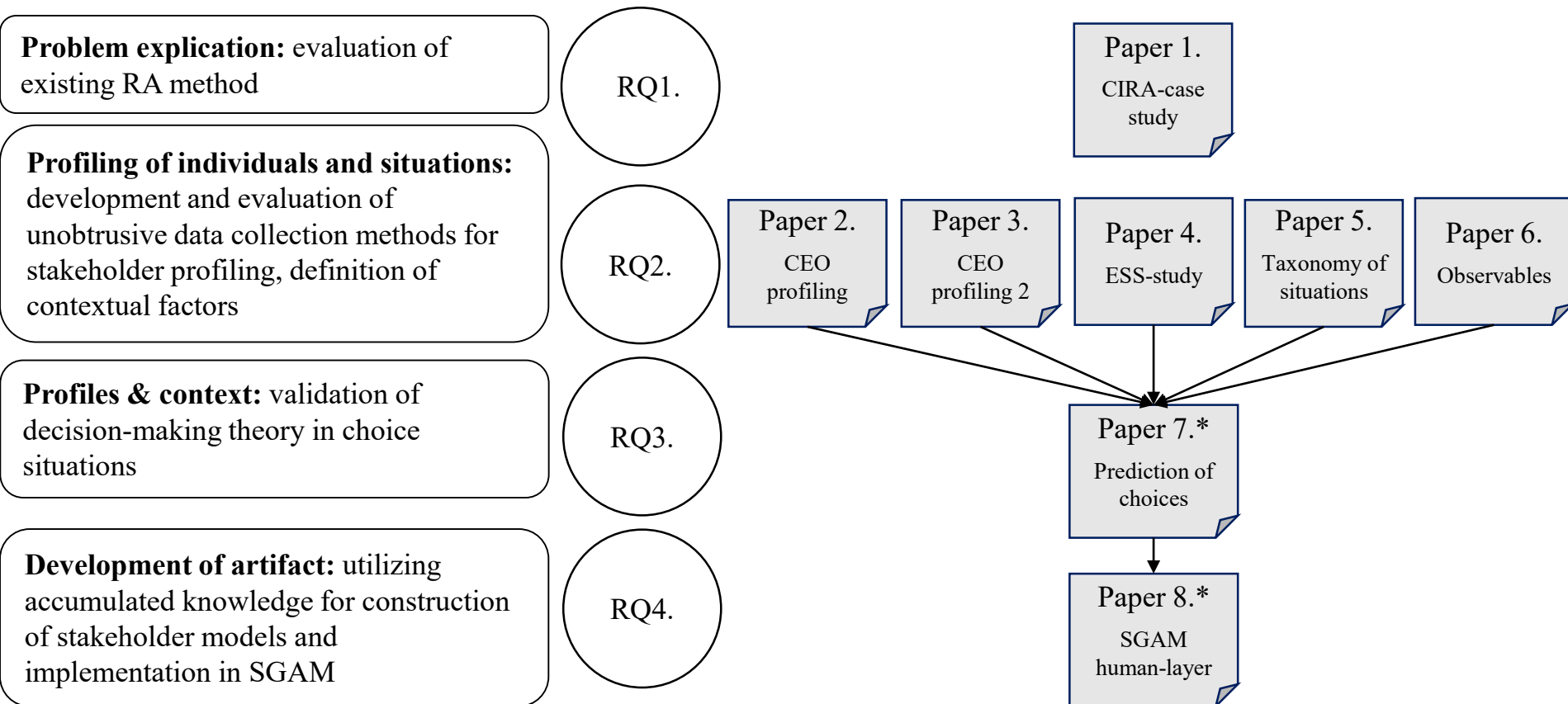
# Human motivation and the security of IoT



How to improve the **CIRA** method by using theories from psychology which enable the **prediction of future behavior** of key stakeholders, **without** relying on **reactive data collection methods**?

Make the method **applicable for Smart Grid scenarios**.

# Connection of objectives, research questions and papers



\* Papers need finalizing

# Research Questions

- RQ 1: What are the capabilities and limitations of the existing CIRA method, when real-world application is considered?
- RQ 2: Which data collection methods can be efficiently utilized for building stakeholder profiles, taking into account the limited access to subjects during risk analysis?
- RQ 3: To what extent is the proposed framework able to predict actual choices?
- RQ 4: What are the advantages/disadvantages of an improved Smart Grid Architecture Model when performing a CIRA type of risk analysis?

# Paper 1. - CIRA-case study

Stakeholders	Utility Factors	Weights	Influence of strategies on Utility Factors			
			Misuse of the knowledge / information	Diverting the purpose	Selection of inappropriate members	Improper incentive scheme
Member	Improve knowledge	Very High	Unaffected (0)	<b>Decrease (-5)</b>	<b>Decrease (-5)</b>	Unaffected (0)
	Share experience to help others	High	Unaffected (0)	Unaffected (0)	<b>Decrease (-4)</b>	<b>Decrease (-4)</b>
	Confidentiality and privacy	High	<b>Decrease (-4)</b>	Unaffected (0)	Unaffected (0)	Unaffected (0)
	Build reputation	Medium	Unaffected (0)	Unaffected (0)	Unaffected (0)	Unaffected (0)
<b>Change in utility</b>				<b>-5</b>		<b>-4</b>
Organizer	Revenue	Very High		<b>Increase (+5)</b>		Unaffected (0)
	Reputation/ user satisfaction	Medium		Unaffected (0)		<b>Decrease (-3)</b>
<b>Change in utility</b>				<b>+5</b>		<b>-3</b>

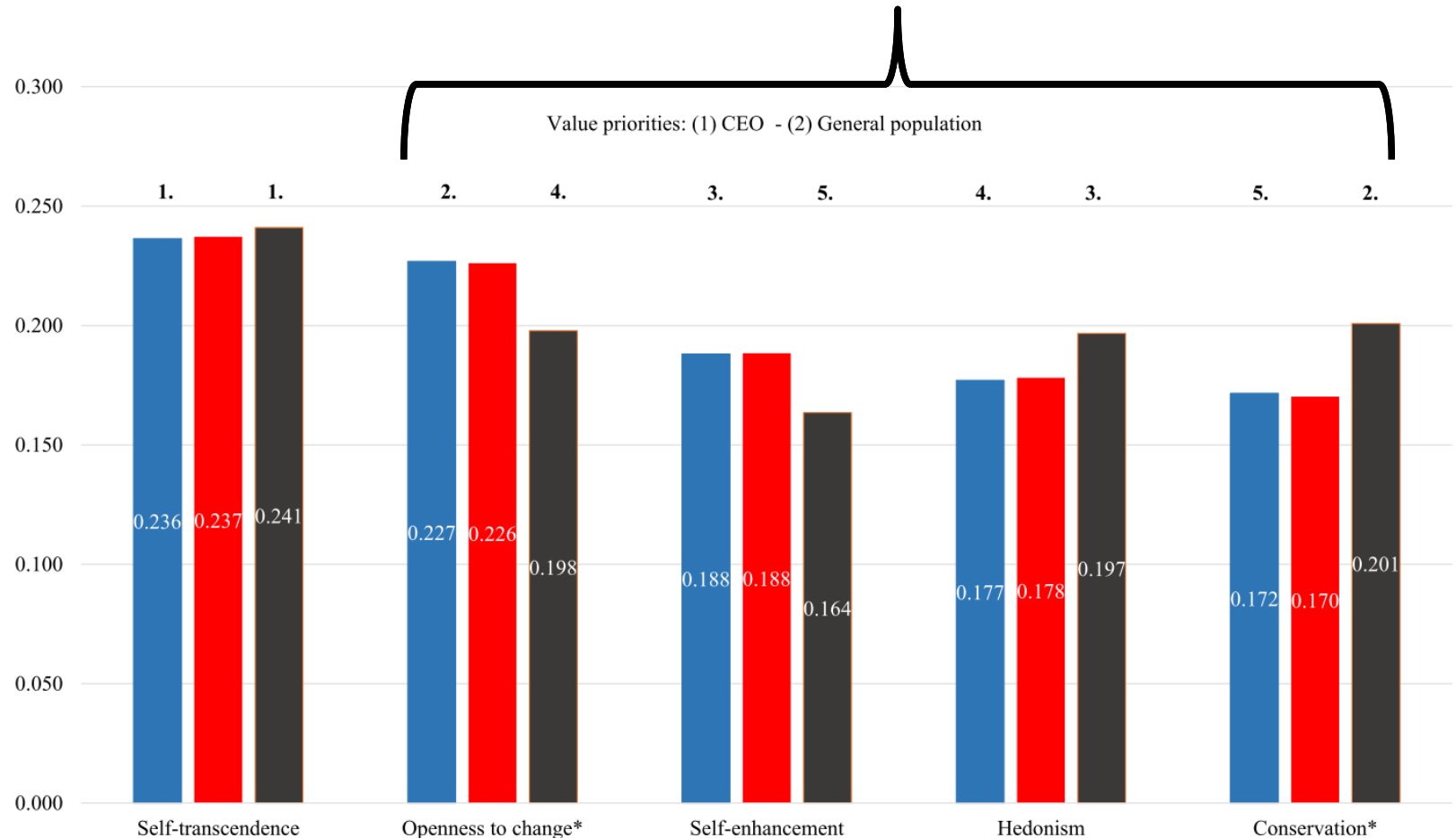
What are the capabilities and limitations of the existing CIRA method, when real-world application is considered?

Development of risk mitigation strategies in a community of practice setting, relying on direct data collection.

Evaluation of existing method's capabilities.

# Paper 2. - CEO profiling

Evidence of selection-bias, feasibility of using interview data for profile building



\* significant difference between the two CEO groups

■ CEOs not associated with moral hazard ■ CEOs associated with moral hazard ■ Cross cultural group

# Paper 3. - CEO profiling 2

## Basic Human values

Values	CEO raw scores associated with moral hazard (n = 31)		CEO raw scores not associated with moral hazard (n = 85)		t-test
	M	SD	M	SD	
Self-transcendence	0.82	0.01	0.82	0.01	n.s.
Openness to change	0.78	0.02	0.79	0.02	2.20*
Self-enhancement	0.65	0.02	0.65	0.02	n.s.
Hedonism	0.61	0.01	0.61	0.02	n.s.
Conservation	0.59	0.02	0.60	0.03	2.07*

*Note.* \* $p < .05$ ; two-tailed.

M = Mean. SD = Standard Deviation

## Big Five model of personality

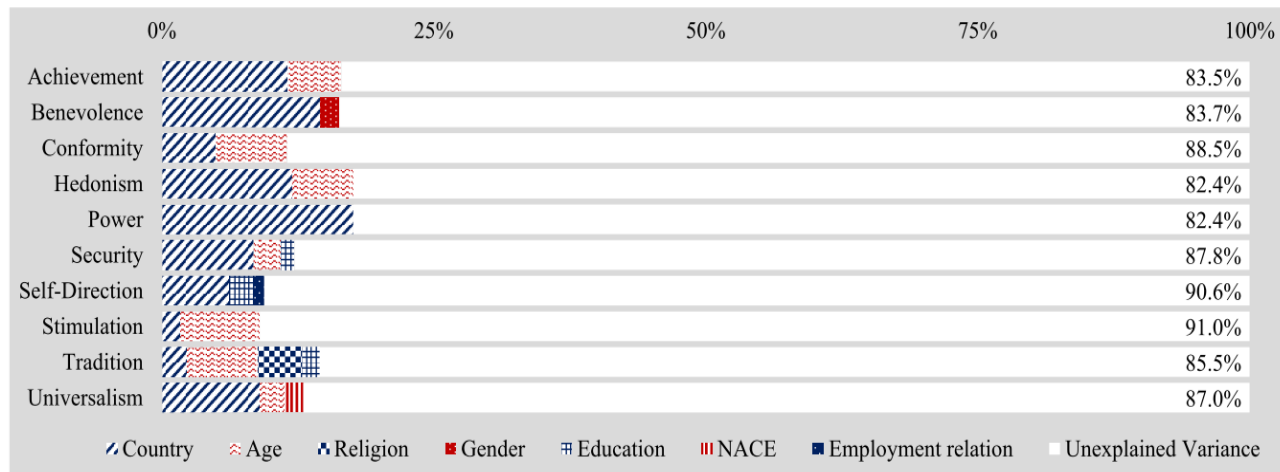
Big Five dimensions	CEO raw scores associated with moral hazard (n = 31)		CEO raw scores not associated with moral hazard (n = 85)		t-test
	M	SD	M	SD	
Openness to experience	0.81	0.01	0.82	0.01	n.s.
Conscientiousness	0.65	0.02	0.66	0.02	n.s.
Extraversion	0.54	0.02	0.55	0.02	1.98*
Agreeableness	0.71	0.03	0.71	0.03	n.s.
Neuroticism	0.51	0.02	0.51	0.02	n.s.

*Note.* \* $p = .05$ ; two-tailed.

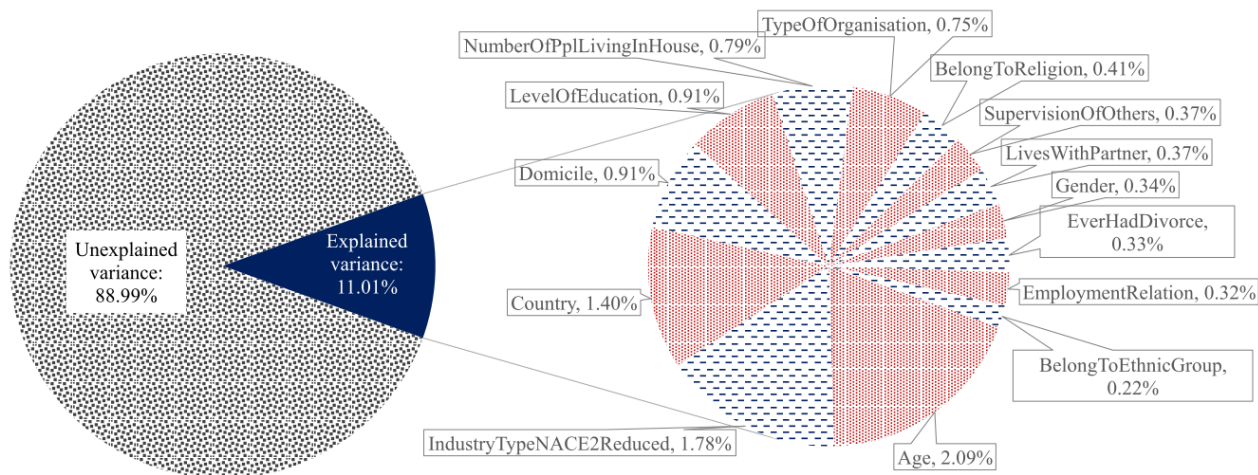
M = Mean. SD = Standard Deviation

# Paper 4. - ESS-study

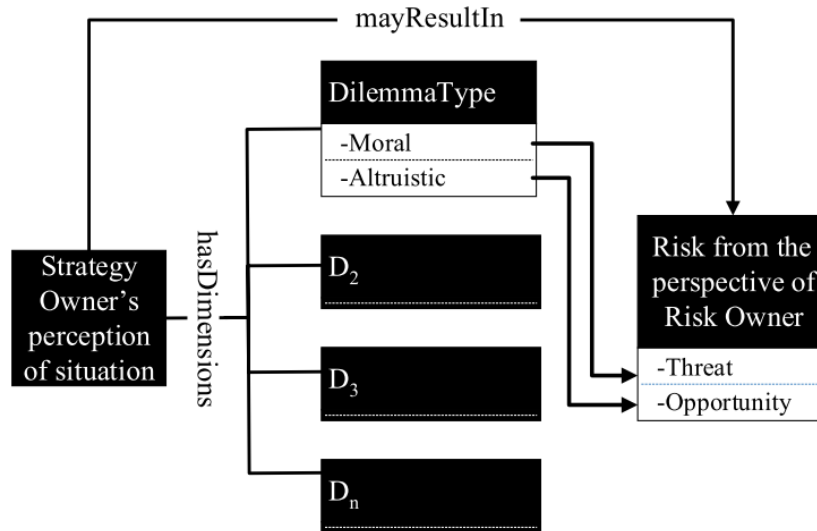
## Multiple Linear Regression



## Machine Learning solution



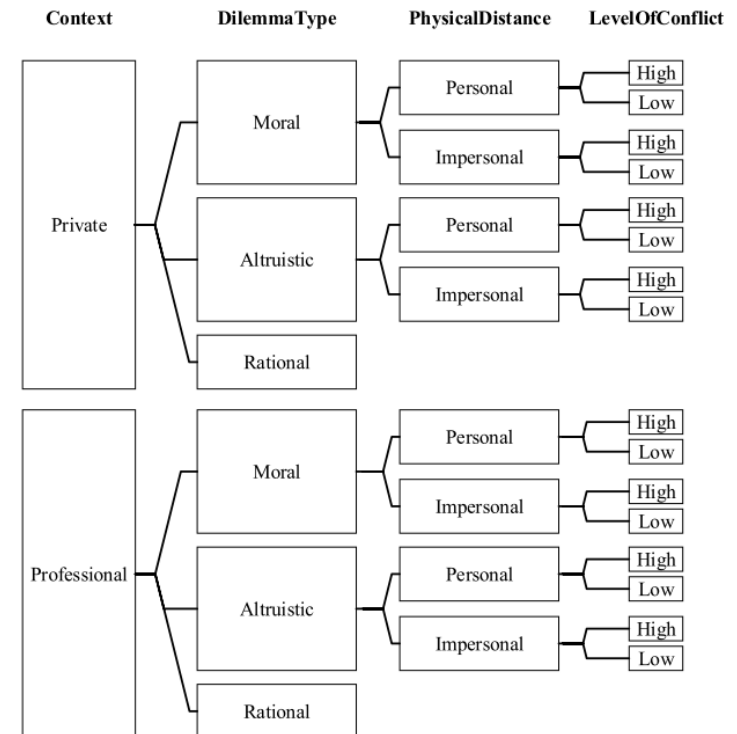
# Paper 5. - Taxonomy of situations



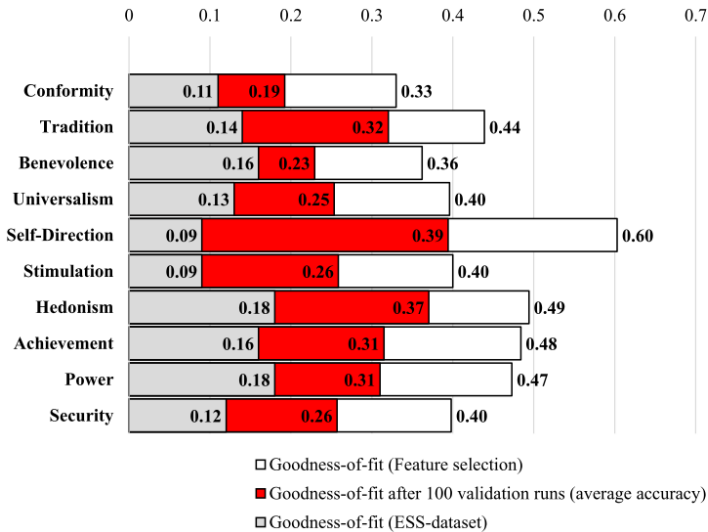
A mapping between CIRA risk-concepts and dilemma types in the literature

Taxonomy enables:

- classification of existing dilemmas
  - generation of novel dilemmas
- In a systematic, principled way

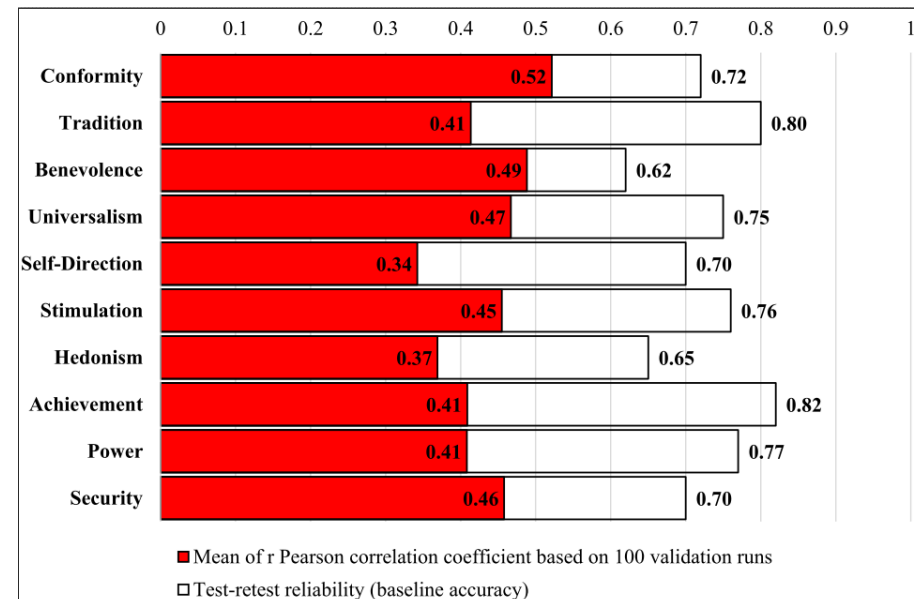


# Paper 6. – Profiles from observables



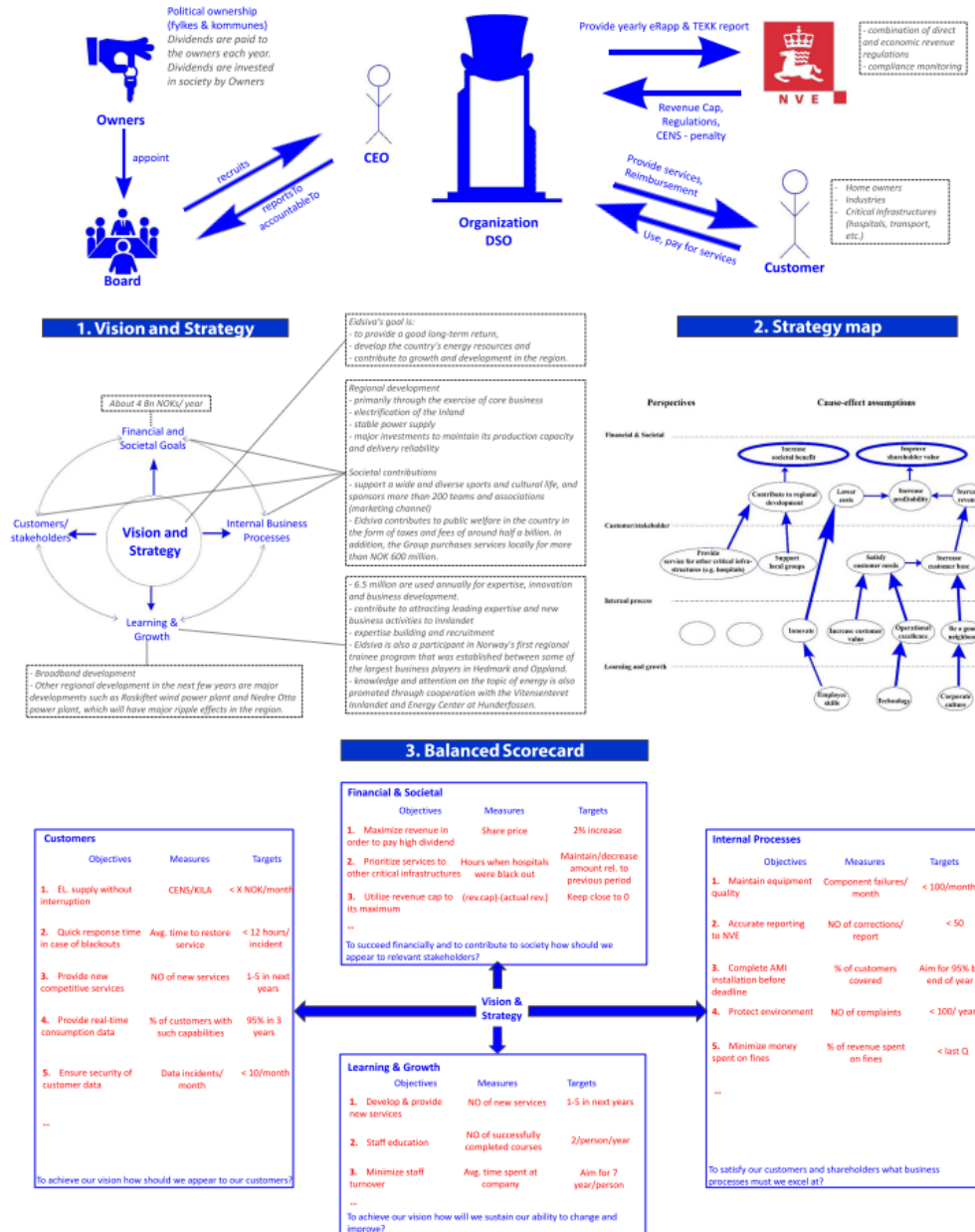
On average 3-fold improvement from baseline using other classes of observables

Prediction accuracy vs. questionnaires own accuracy



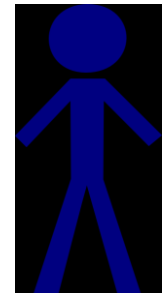
# **Other IoTSec-related activities toward common goal**

Development of BSC to capture decision-makers context, create quantifiable metrics along which they may optimize their behavior.

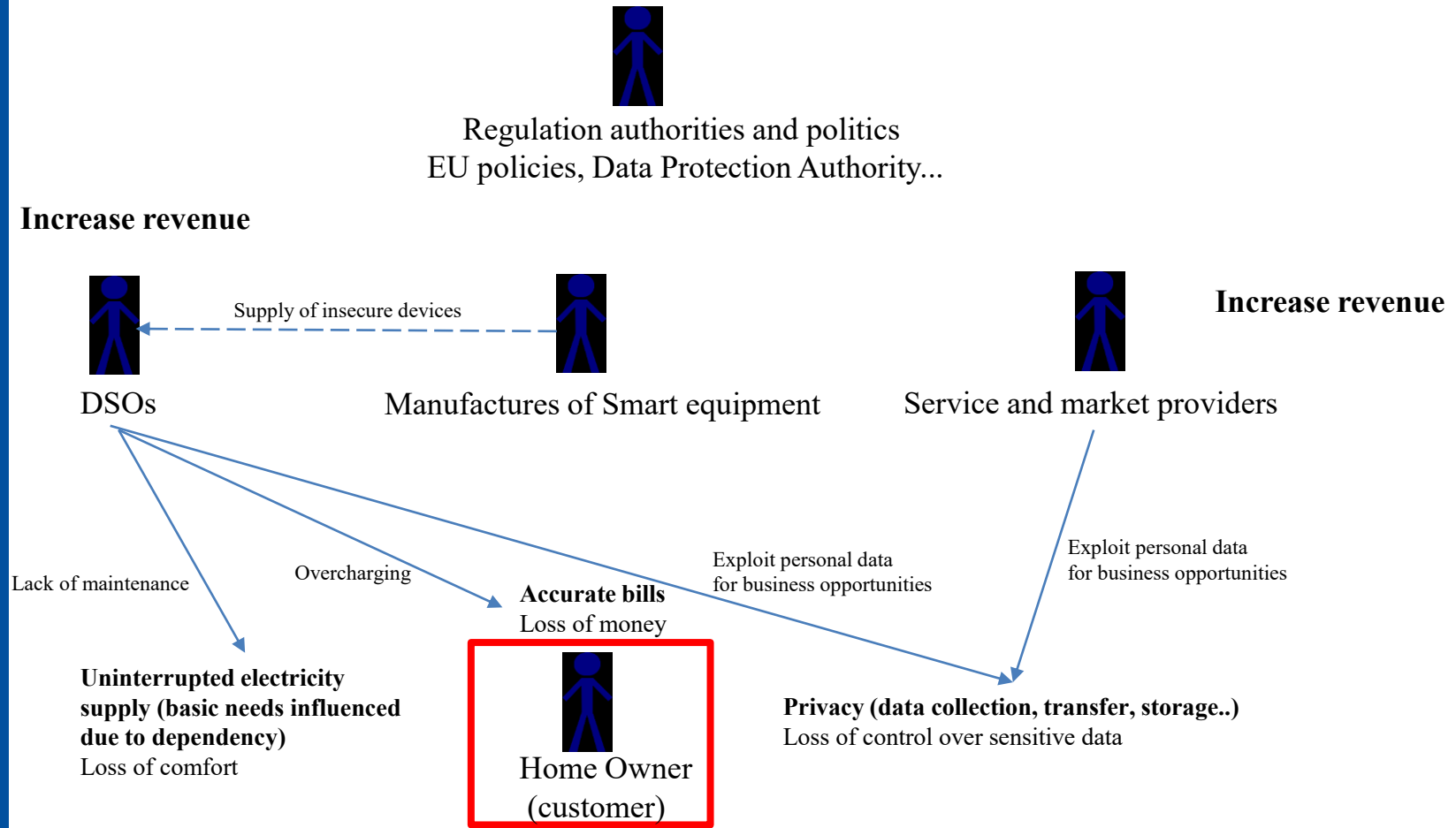


# Proposed various common scenarios using the stakeholder model

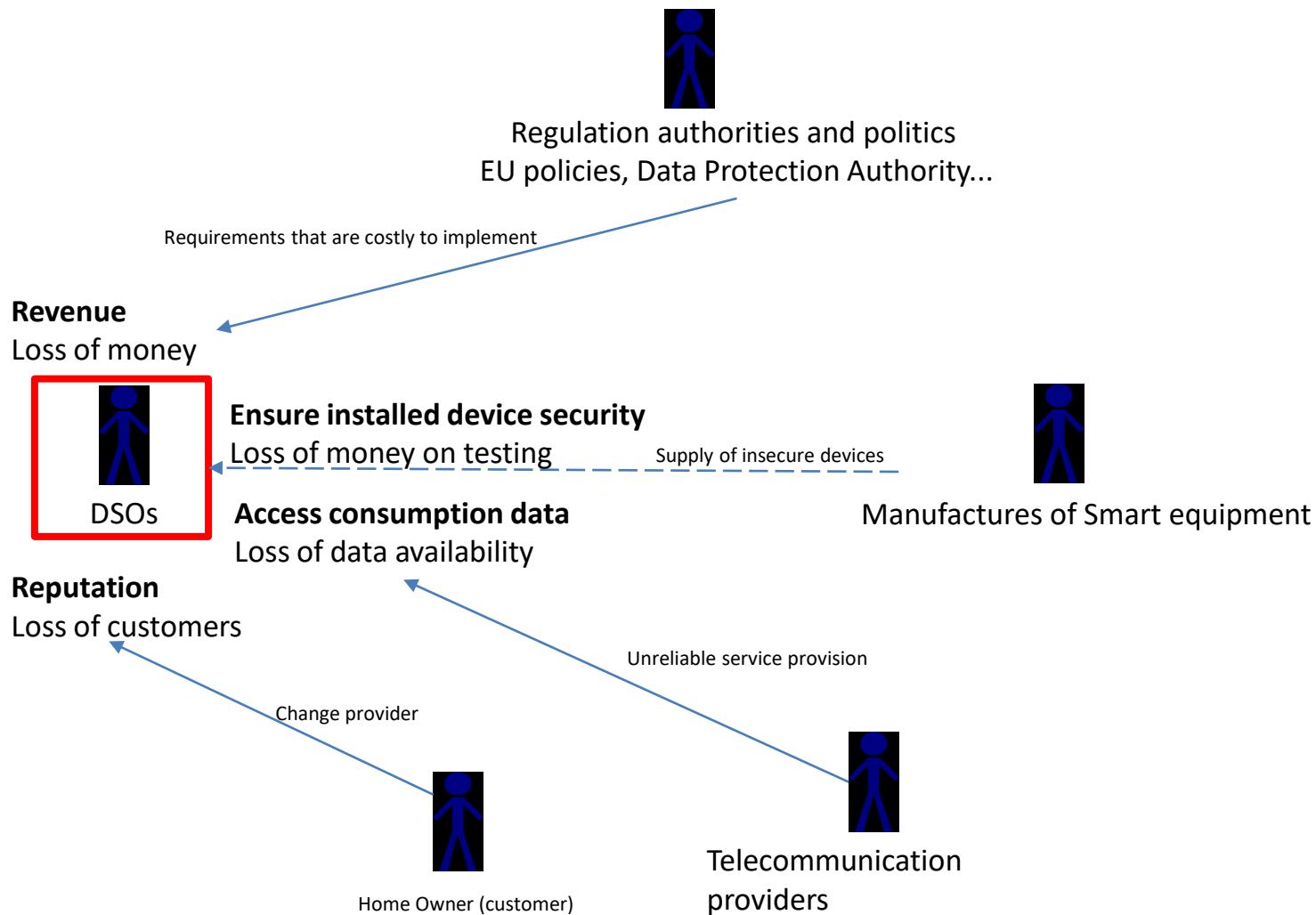
- Set of Utility Factors (UF)
  - capture an aspect of utility (importance for decision maker)
  - Initial Value – representing current state
  - Final Value – representing desired end-state
- Set of strategies that the stakeholder considers
  - strategy allows the transition from current state to desired end-state
- Mental operation that selects a strategy to maximize utility



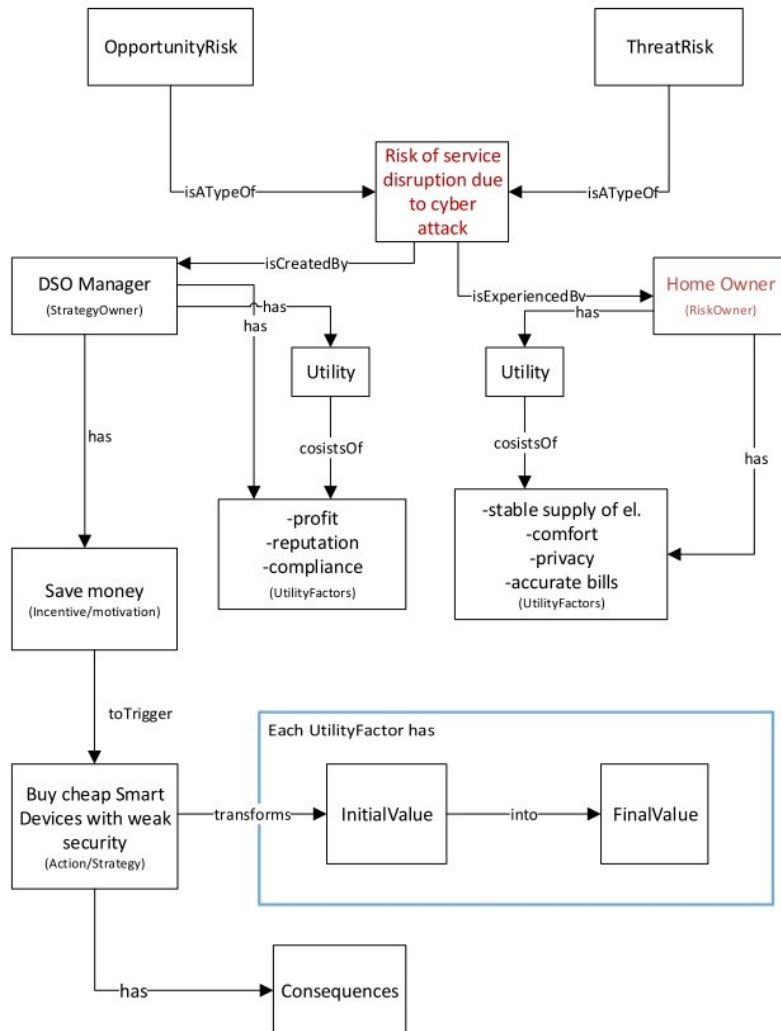
# Scenario 1. – Customer as Risk Owner



## Scenario 2. – DSO as Risk Owner



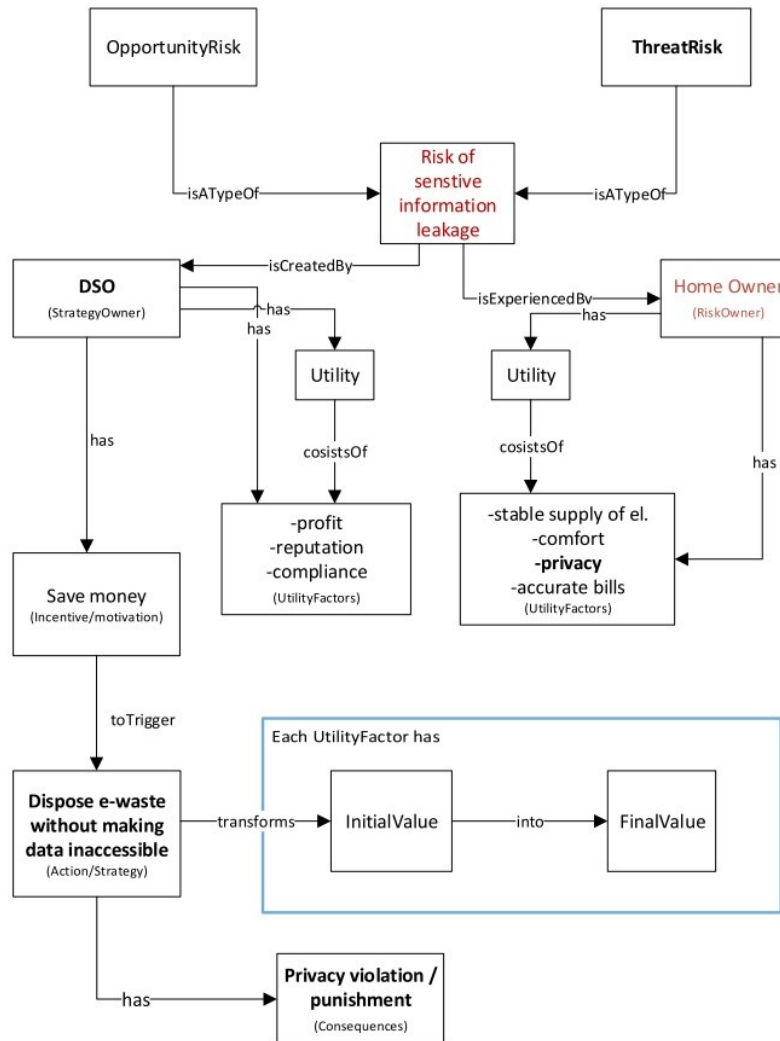
## Scenario 3. – DSO as Strategy Owner



Scenario where the strategy owner (Head of purchasing department at a DSO) is responsible for the procurement of Smart Devices that will be utilized in the grid. When making his choice he has to consider several vendors, that vary in their offers in terms of the security, price and capabilities of the devices.

Is he tempted to choose the cheaper ones that come with weaker security measures, therefore leaving customers more vulnerable to cyber-attacks?

# Scenario 4. – DSO as Strategy Owner



Storage of sensitive information about customers and the handling of electronic waste (i.e. discarded devices with sensitive information).

What are the existing practices for handling e-waste?

Risk owner: DSO/Customers

Strategy owner: Data Protection Authority/DSO

Strategies:

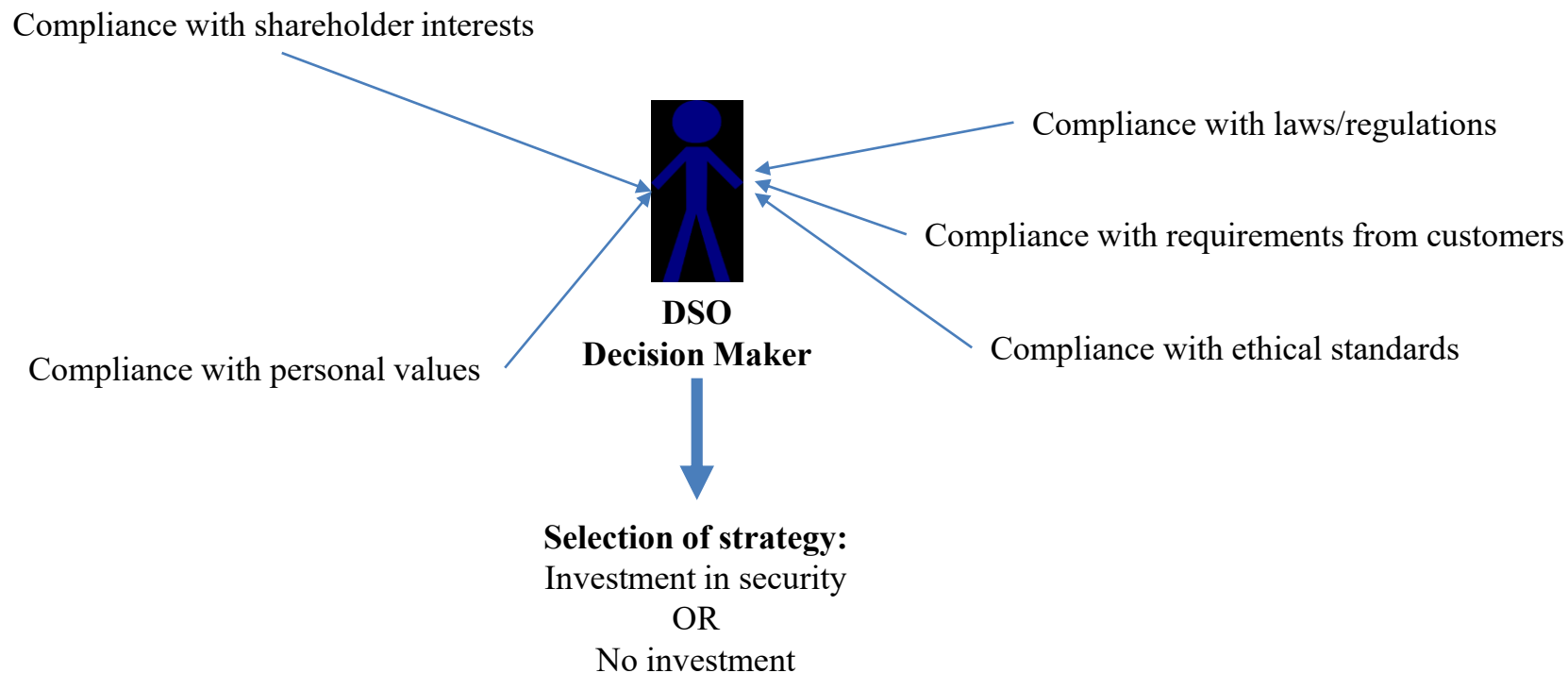
- Establish plans that protect privacy after equipment is discarded
- Discard devices without necessary care



Proposed Master thesis topic

# Aspects of compliance

## DSO as Strategy Owner



# Perspectives on compliance

## **Compliance with authorities**

- Beside Audits and Penalties for non-compliance
- Norms
- Perceived fairness of the tax system
- Trust in government

## **Compliance with moral vs social norms**

- Public observability of choices results in more equal allocations in dictator game

## **Compliance in relation to peer behavior**

- Providing Performance Indicators (comparing one's achievement to others) increases non-compliance when others are highly non-compliant
- Competitive environments decrease compliance

## **Compliance with ethical standards**

- Framing effect on ethical decision making: - different ethical behaviors under *gain vs loss frames*
- More unethical behavior (gathering insider information to trick competitor, lying) observed in loss frame than in gain frame

# **Plans for the time remaining**

## Paper 7. – Choice prediction

- **Research Question:** To what extent is the proposed framework able to predict actual choices? This paper aims at validating the proposed method by presenting participants with choice dilemmas.
- Using input the taxonomy of situations to generate dilemmas, which will be used to assess how well personality and situational features can be combined to predict choices.

# Paper 8. – SGAM Human layer

Enable a CIRA-type of risk analysis for Smart Grid scenarios

Need for:

- representing human actors within the system

Facilitate identification of  
Risk Owners

Strategy Owners

Define interdependencies  
between stakeholders

Implement the model we  
used to represent stakeholders

Potential venue for  
cooperation

