



# Human motivation and the security of IoT - Smart Grid

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# Overview

## Conflicting Incentives Risk Analysis (CIRA)

### Novel risk analysis method

Concepts from Game Theory, Behavioral Economics, Decision Making, Psychology

Replace probability estimates by stakeholder incentives and motivation

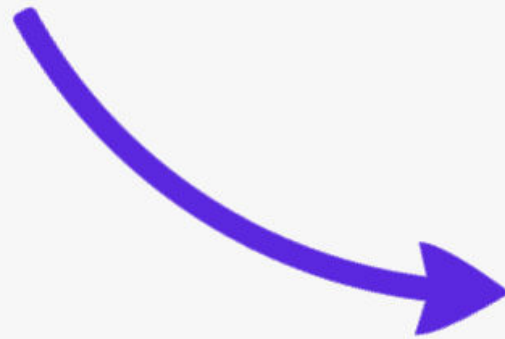
Focus on **Human factors** - motivation

### Risk is subjective

Conscious, **strategic behavior**, trade-off decisions

Two types of risk: **threat risk & opportunity risk**

Search for **negative externalities** or moral hazards



## Approaching the Smart Grid



## Case study for demonstration - Threats during the Smart Meter's life cycle

**Motivation:**  
SM is key component of the Smart Grid  
- widely implemented  
- data about incidents

### Dependencies

EU/Member States

EU Commission

Large utility providers

Smart meter manufacturers

Smart meter providers

Smart meter users

### Value chain of the Smart Meter



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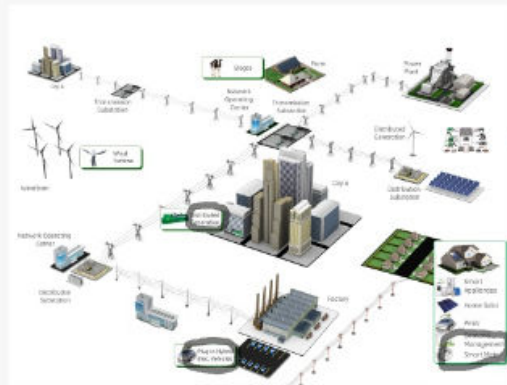
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Two types of risk: **threat risk & opportunity risk**

Search for **negative externalities** or **moral hazards**

# Approaching the Smart Grid

High-level overview of the Smart Grid



3. Data of requirements

| Req. ID | Req. Description             | Priority | Impact | Source      |
|---------|------------------------------|----------|--------|-------------|
| R1      | Smart metering               | High     | Medium | Regulation  |
| R2      | Renewable energy integration | High     | High   | Policy      |
| R3      | Grid stability               | High     | High   | Operational |
| R4      | Customer engagement          | Medium   | Low    | Market      |
| R5      | Network expansion            | Medium   | Medium | Investment  |
| R6      | Security                     | High     | High   | Regulation  |
| R7      | Interoperability             | Medium   | Medium | Industry    |
| R8      | Cost efficiency              | Medium   | Low    | Market      |
| R9      | Flexibility                  | Medium   | Medium | Operational |
| R10     | Resilience                   | High     | High   | Regulation  |

4. Identify key CIRA concepts:

Based on a specific requirement -> Define scope/ boundaries

Identify stakeholders:  
-risk owner  
-strategy owner(s)

Identify strategies (actions to increase perceived utility, modify risk owner's utility)

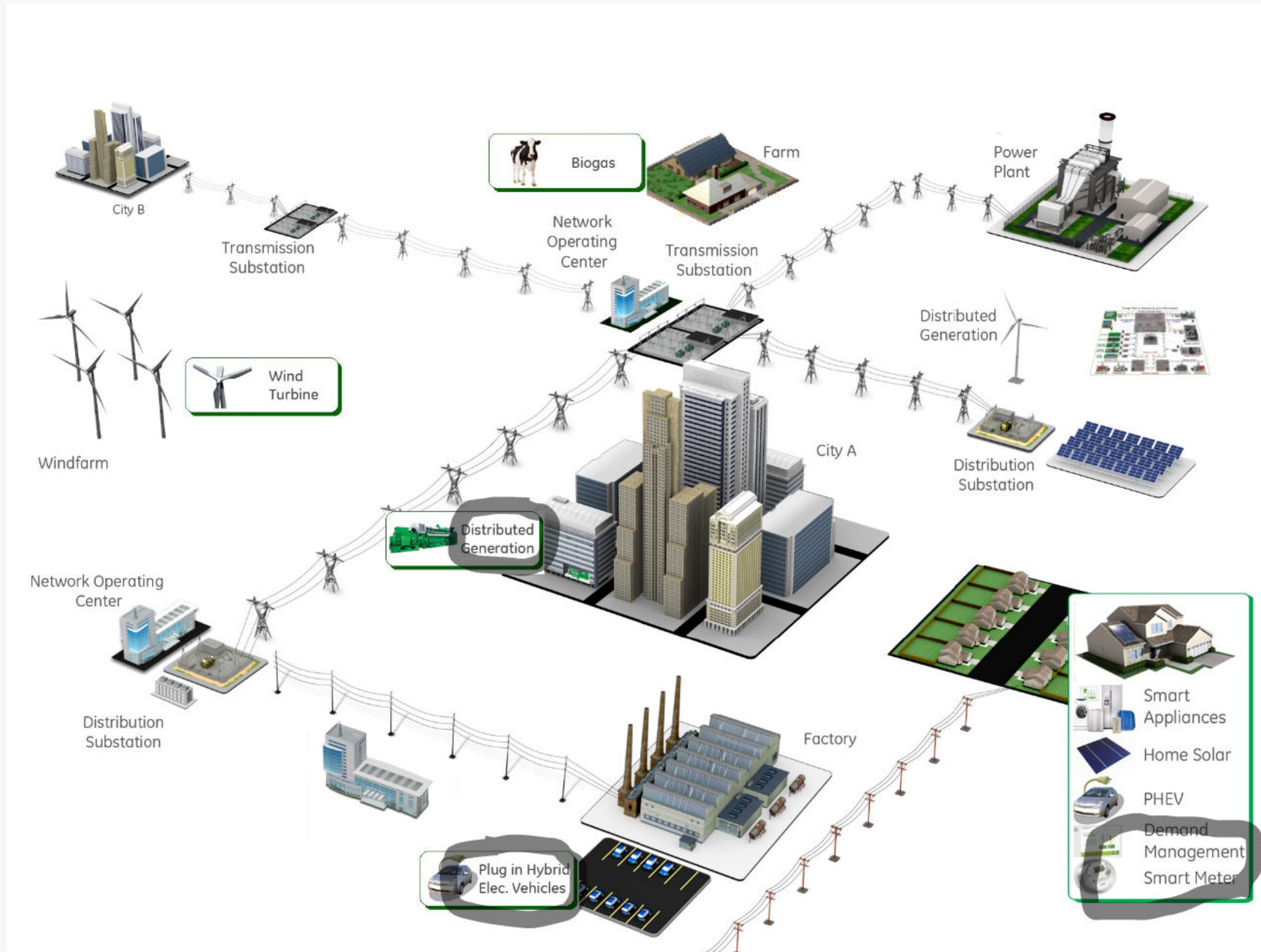
Identify utilities for each stakeholder:  
-utility factors (e.g. wealth, reputation...)

5. Identify actual persons based on roles and associated responsibilities within a company

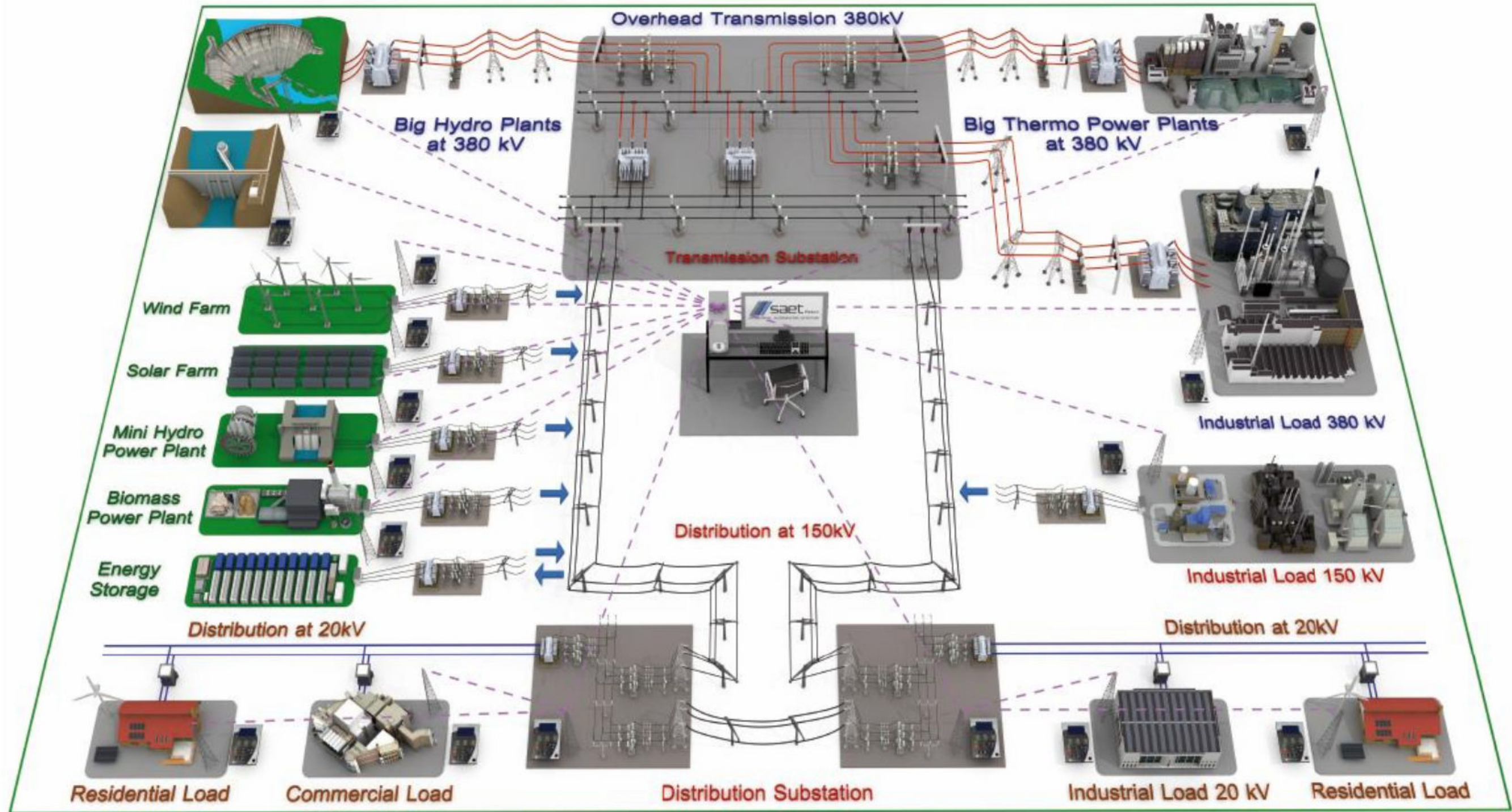


6. Check whether stakeholder utilities are misaligned  
Threat Risk - Opportunity Risk

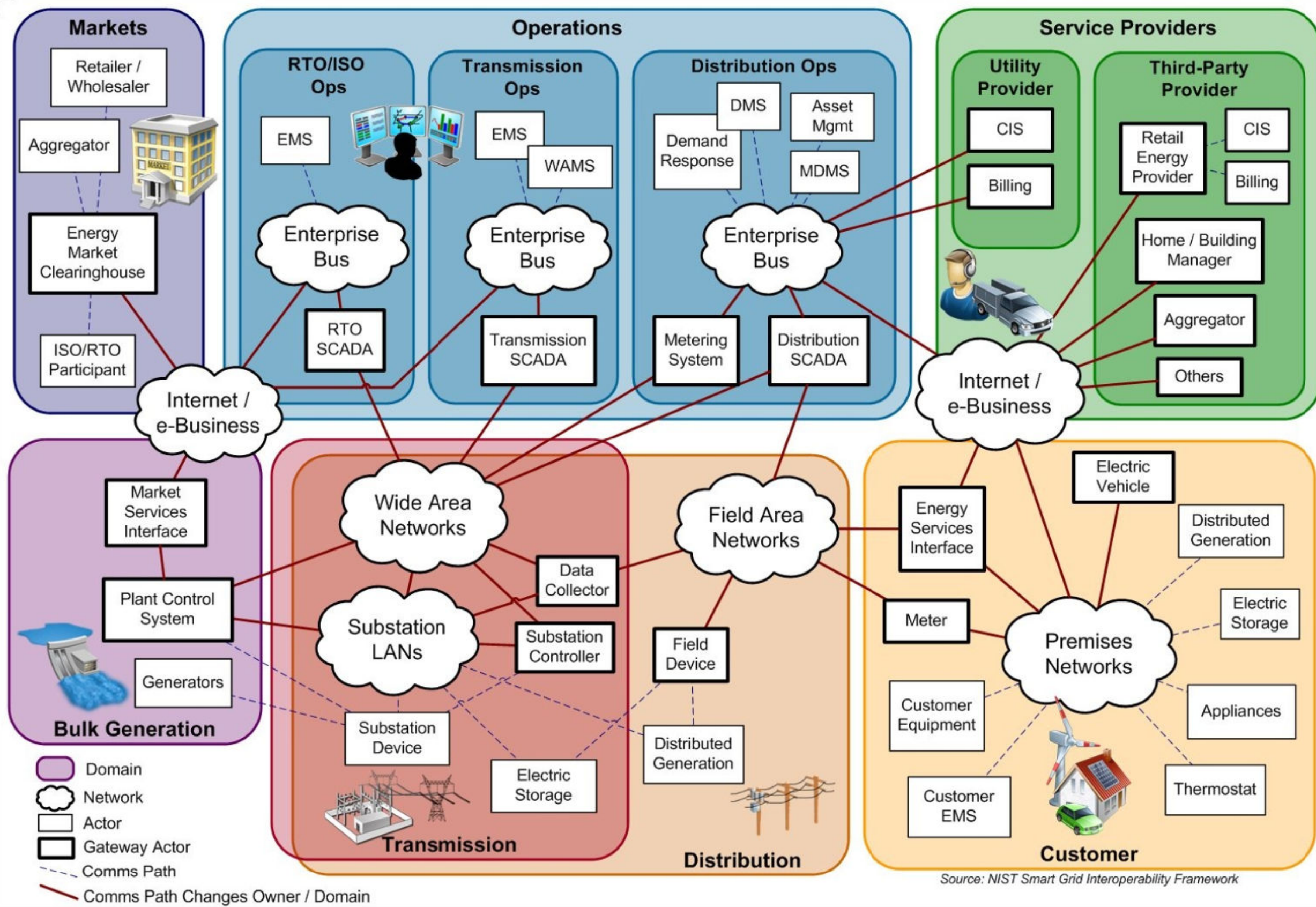
# High-level overview of the Smart Grid



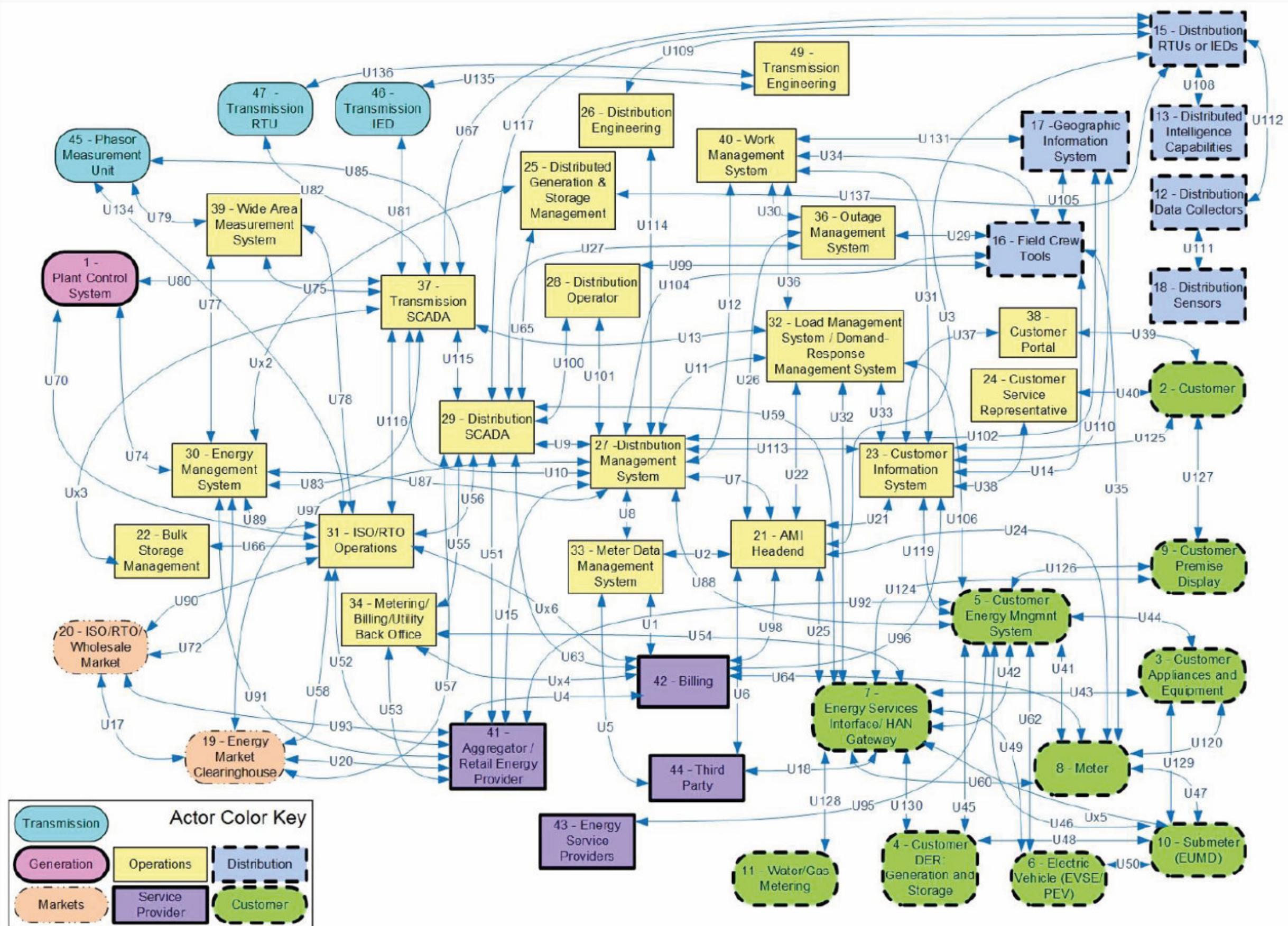
## 2-way flow of electricity and information



# Smart Grid domains with communication channels



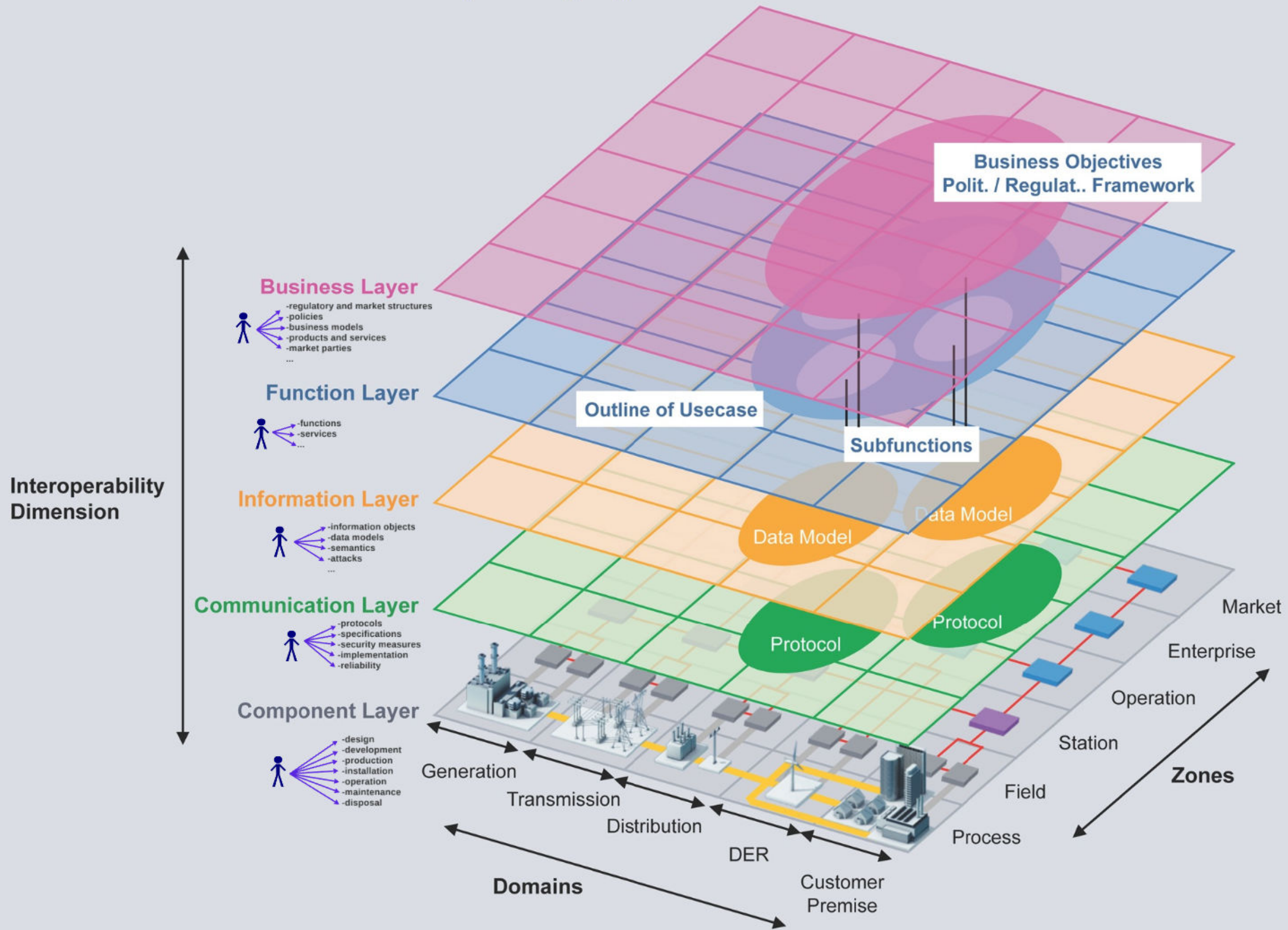
# Components and their interactions





**How to handle the complexity?**

# ... by changing focus of interest



**Interoperability Dimension**

**Business Layer**

- regulatory and market structures
- policies
- business models
- products and services
- market parties
- ...

**Function Layer**

- functions
- services
- ...

**Information Layer**

- information objects
- data models
- semantics
- attacks
- ...

**Communication Layer**

- protocols
- specifications
- security measures
- implementation
- reliability

**Component Layer**

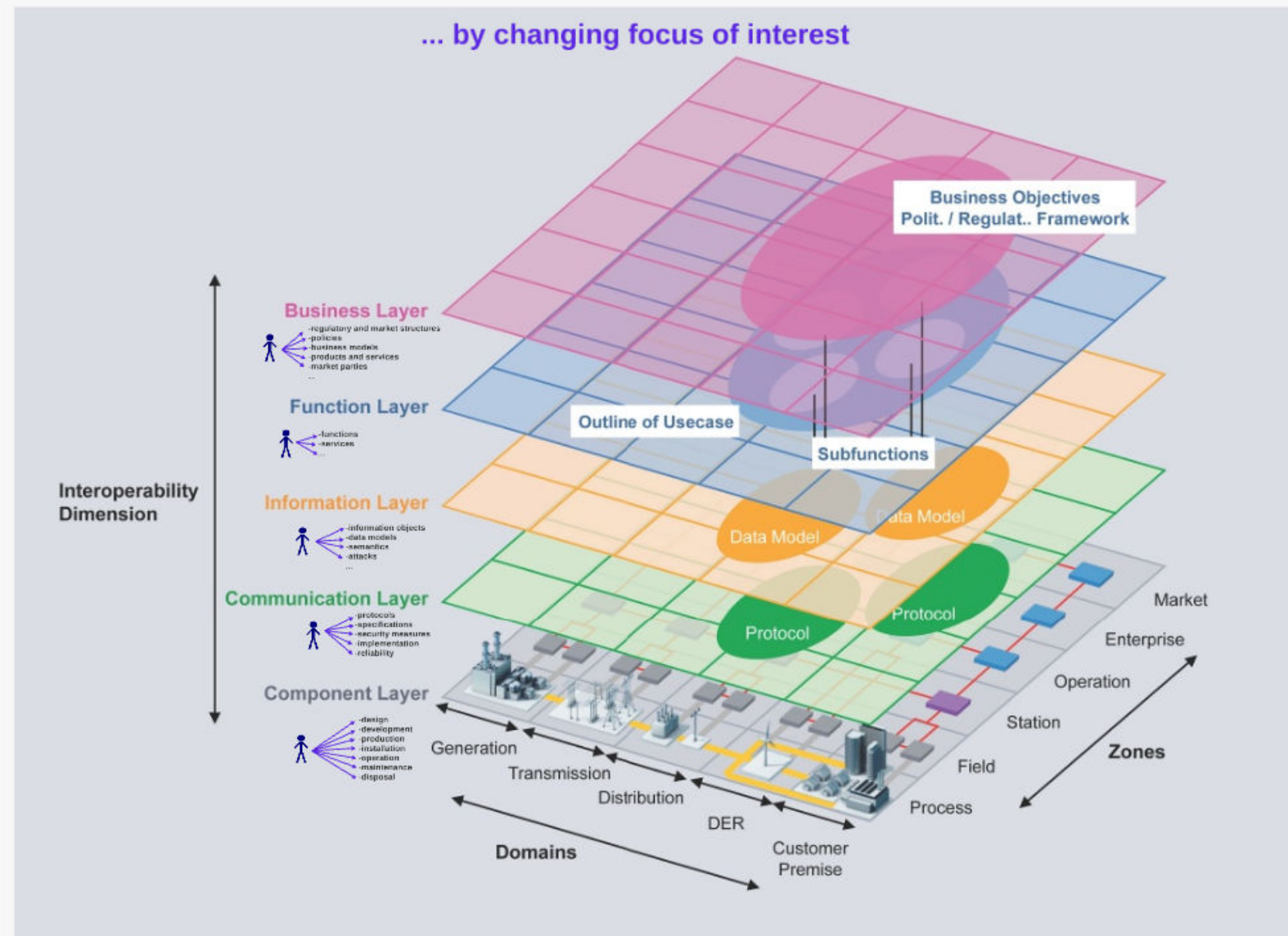
- design
- development
- production
- installation
- operation
- maintenance
- disposal

Outline of Usecase

Data Model

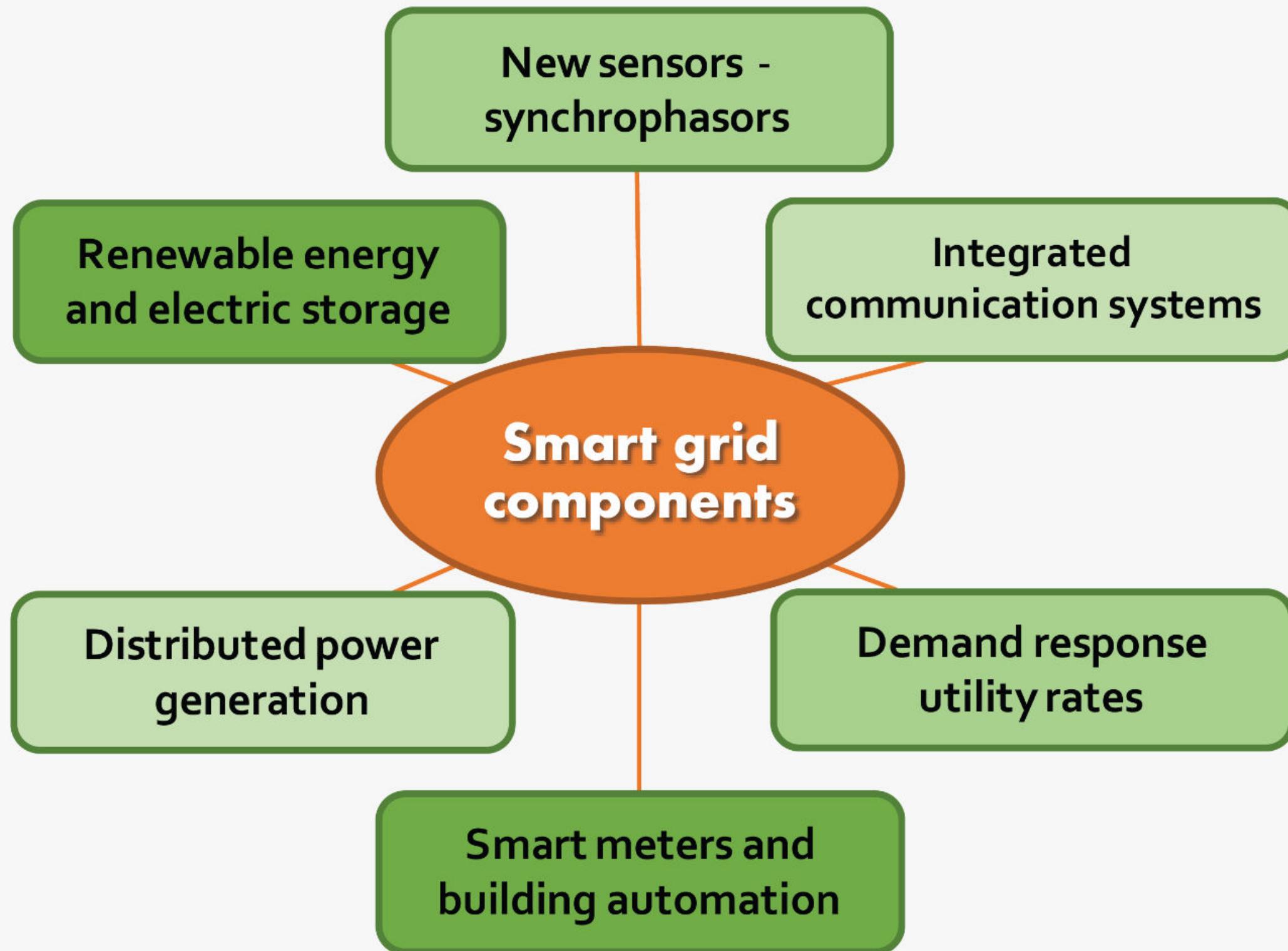
Protoco



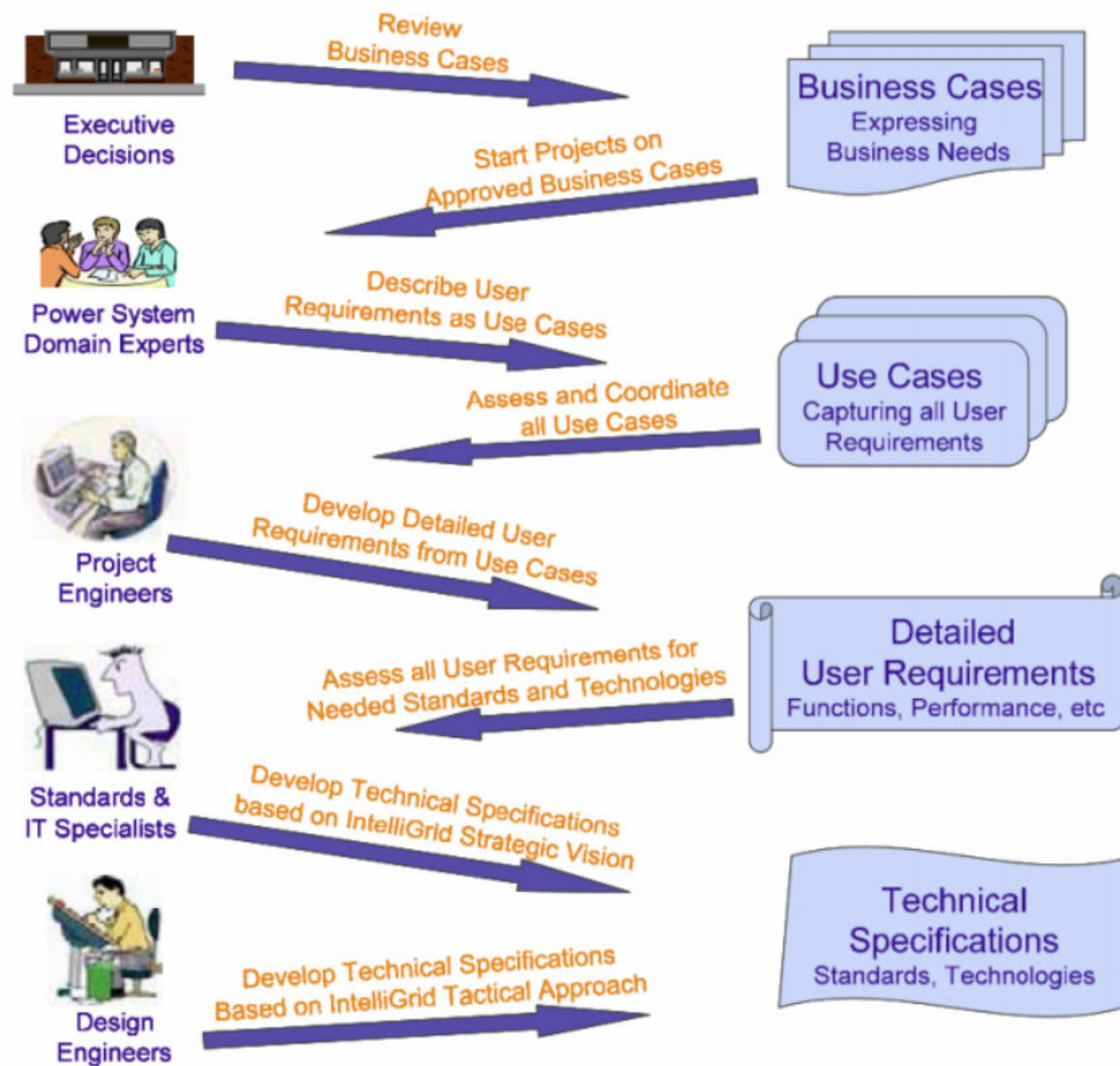


**Human decisions and actions have an impact on every aspect of the system**

## Starting point: 1. Main challenges and opportunities



## 2. Use cases and related requirements extracted from existing literature



### Capture Requirements

- ▶ Textual description
- ▶ Activities
- ▶ Interactions
- ▶ ...

### 3. Table of requirements

| No of challenge | Source document | Requirement  | Stakeholder(s) expressing or benefiting from the fulfillment of the requirement                                       | Stakeholder(s) responsible for the fulfillment of the requirement |
|-----------------|-----------------|--|---|---|
| 1               | 10              | Maintain Grid stability and reliability during intermittent renewable source integration | Electricity consumers   | Distribution System Operators, Distributed Generation Operators   |
| 2               | 15              | Information and data exchange  | Bulk Generation Operators, Transmission System Operators, Distribution System Operators, Service and Market Providers | Customers, Regulation Authorities and Politics                    |
| 3               | 16              | Compute forecast for renewable generation in controlled area based on weather forecast   | Transmission System Operators, Distribution System Operators  | Renewable Generation Forecaster                                   |
| 4               | 16              | Utilization of electric vehicle battery for grid flexibility                             | Distribution System Operator  | Electric vehicle user, Energy (e-Mobility) Service Operator       |
| 5               | 15              | Override option at any time in Demand Response programs                                  | Customer  | Distribution System Operators                                     |
| 6               | 15              | Harmonized and stable technical interconnection rules at national and EU level           | Bulk Generation Operators, Transmission System Operators, Distribution System Operators                               | Regulation Authorities and Politics                               |

## 4. Identify key CIRA concepts:

**Based on a specific requirement -> Define scope/ boundaries**

**Identify stakeholders:**

- risk owner
- strategy owner(s)

CIRA procedures

|                 |                   |  |
|-----------------|-------------------|--|
| Data Collection | <b>Structural</b> | 1. Identify the risk owner<br>2. Identify the risk owners' key utility factors<br>3. Given an intuition of the scope/system, identify the kind of strategies/ operations which can potentially influence the above utility factors<br>4. Identify roles/ functions that may have the opportunities and capabilities to perform these operations<br>5. Identify the named strategy owner(s) that can take on this role<br>6. Identify the utility factors of interest to this strategy owner(s) |
|                 | <b>Numerical</b>  | 7. Determine how the utility factors can be operationalized<br>8. Determine how the utility factors are weighted by each of the stakeholders<br>9. Determine how the various operations result in changes to the utility factors for each of the stakeholders  |
| Analysis        |                   | 10. Estimate the utility for each stakeholder<br>11. Compute the incentives<br>12. Determine risk<br>13. Evaluate risk   |

Source: Lee, Park & Kim, Risk Analysis 2014, 34(1), 1-10. doi:10.1192/oxfordjournals.ri.a0140001

**Identify strategies (actions to increase perceived utility, modify risk owner's utility)**

**Identify utilities for each stakeholder:**

- utility factors (e.g. wealth, reputation...)



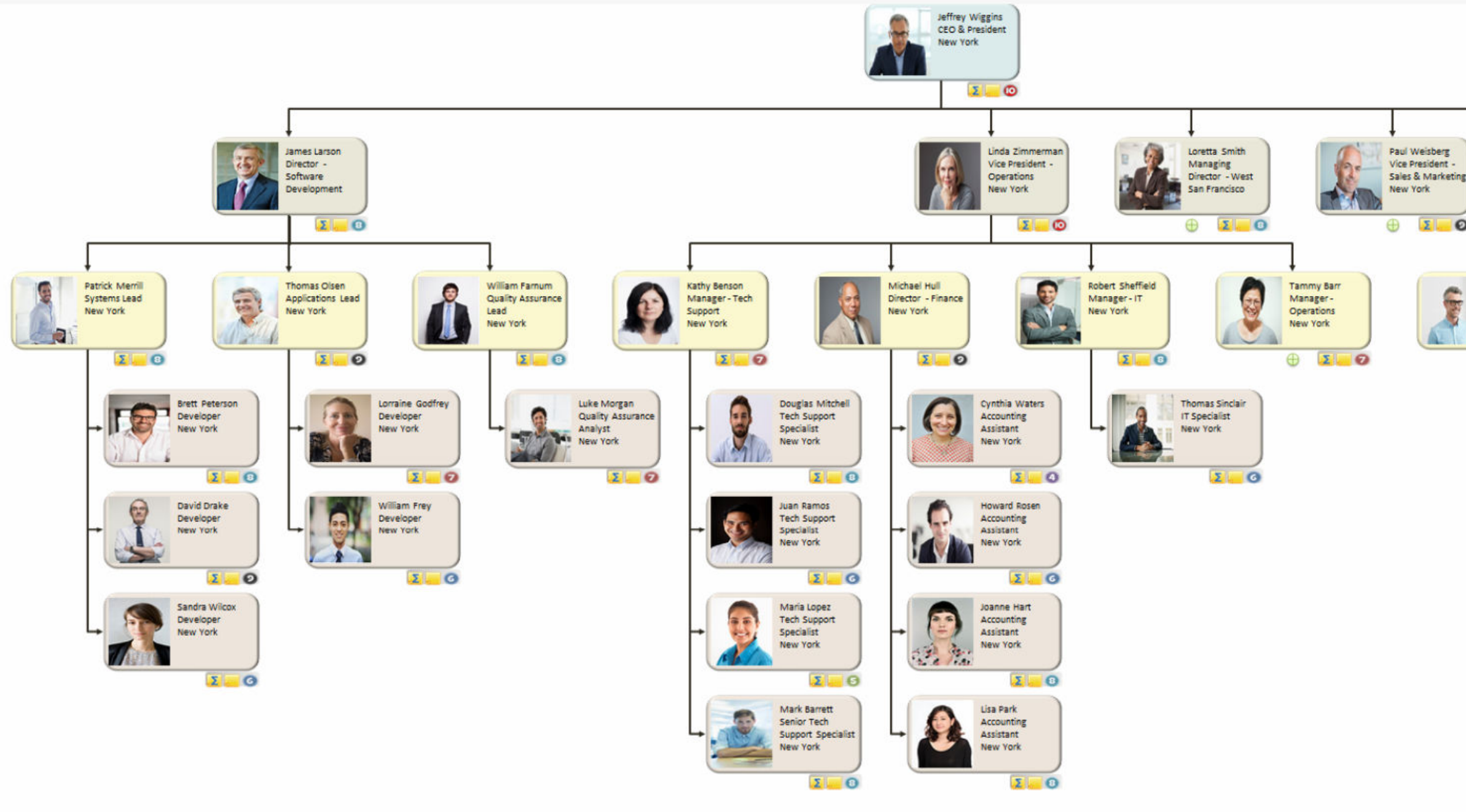
# CIRA procedures

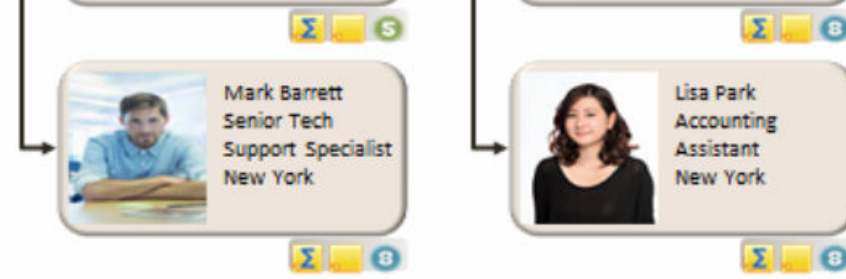
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source: Lisa Rajbhandari. Risk Analysis Using "Conflicting Incentives" as an Alternative Notion of Risk. PhD thesis, Gjøvik University College, 2013.



# 5. Identify actual persons based on roles and associated responsibilities within a company





***Focus on:***

- chain of command (dependencies)***
- incentive structure within company***
- possible actions that can be taken within specific role***
- individual's profile and motivation***

***6. Check whether stakeholder utilities are misaligned  
Threat Risk - Opportunity Risk***

# Case study for demonstration - Threats during the Smart Meter's life cycle

## Motivation:

- SM is key component of the Smart Grid
- widely implemented
- data about incidents

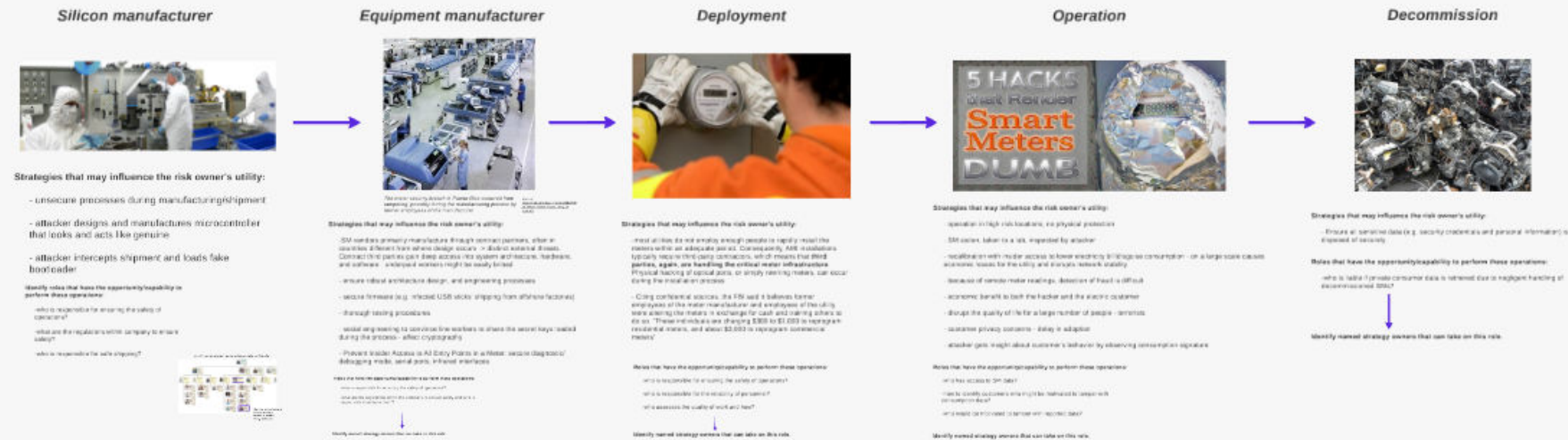
## Dependencies



## Value chain of the Smart Meter

Security is not just about enabling the technical features on the smart meter but ensuring the underlying processes are managed in a secure and trusted way across the value chain

source: <https://www.maximintegrated.com/en/app-notes/index.mvp/d/5926>



## ***Motivation:***

- SM is key component of the Smart Grid***
- widely implemented***
- data about incidents***

## **Dependencies**

# Dependencies

***EU/Government directives***



***DSO's responsibility to implement Smart Metering systems***



***Comply with regulations (e.g. ensure customer privacy)***



***Company/CEO goals (e.g. provide reliable supply of electricity, decrease operational cost, attract new customers, avoid the complexity and expense of implementing security in retrospect...)***



***Find "proper" SM provider***

***"In Northern Europe, four Norwegian power utilities have ordered 50,000 meters from manufacturer XY for a smart meter rollout." - 10 AUGUST 2015***

***What risks might the utility companies face?***

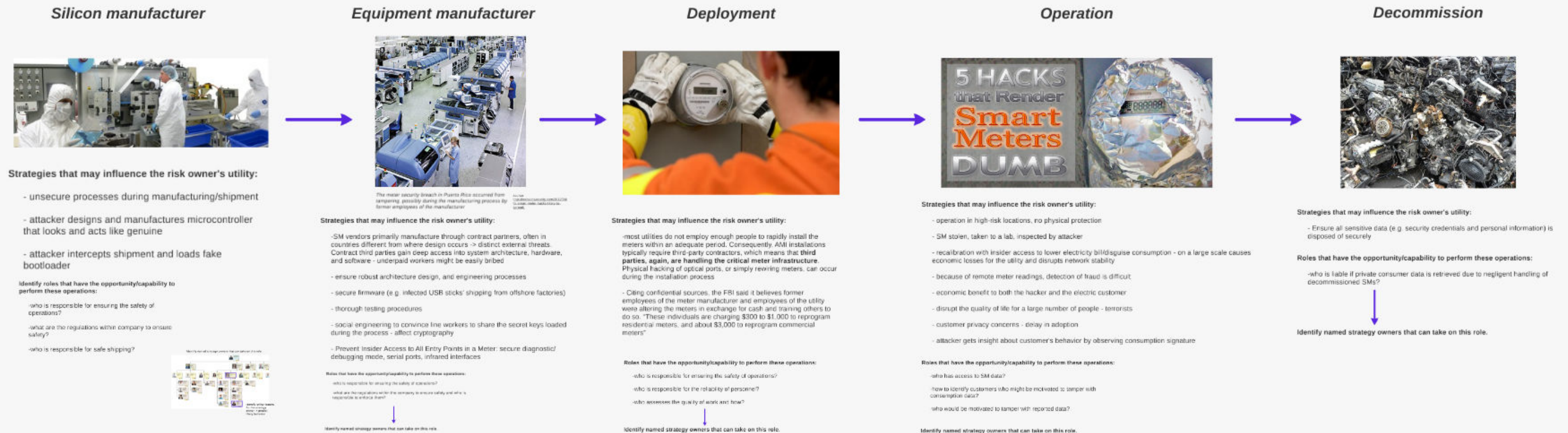
***<http://www.metering.com/smart-meter-rollout-norway-utility-consortium-selects-kampstrup/>***



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Security is not just about enabling the technical features on the smart meter but ensuring the underlying processes are managed in a secure and trusted way across the value chain

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# Silicon manufacturer



## Strategies that may influence the risk owner's utility:

- unsecure processes during manufacturing/shipment
- attacker designs and manufactures microcontroller that looks and acts like genuine
- attacker intercepts shipment and loads fake bootloader

### Identify roles that have the opportunity/capability to perform these operations:

- who is responsible for ensuring the safety of operations?
- what are the regulations within company to ensure safety?
- who is responsible for safe shipping?



# Equipment manufacturer



The meter security breach in Puerto Rico occurred through tampering, possibly during the manufacturing process by former employees of the manufacturer

## Strategies that may influence the risk owner's utility

- SM vendors primarily manufacture through contract countries different from where design occurs -> distinct Contract third parties gain deep access into system and software - underpaid workers might be easily bribed
- ensure robust architecture design, and engineering
- secure firmware (e.g. infected USB sticks' shipping)
- thorough testing procedures
- social engineering to convince line workers to share information during the process - affect cryptography
- Prevent Insider Access to All Entry Points in a Meter: debugging mode, serial ports, infrared interfaces

### Roles that have the opportunity/capability to perform these operations:

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- what are the regulations within the company to ensure safety and who is responsible to enforce them?

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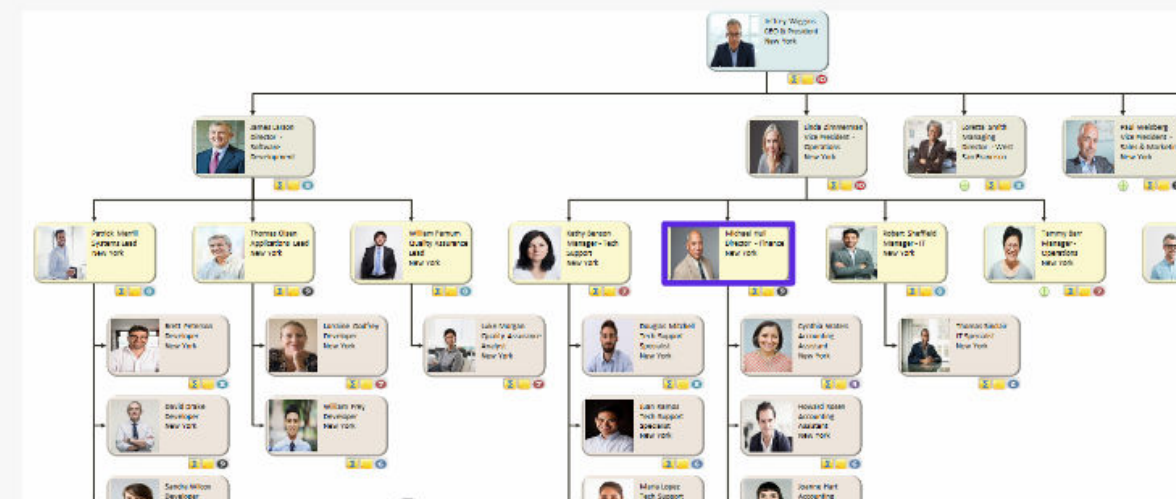
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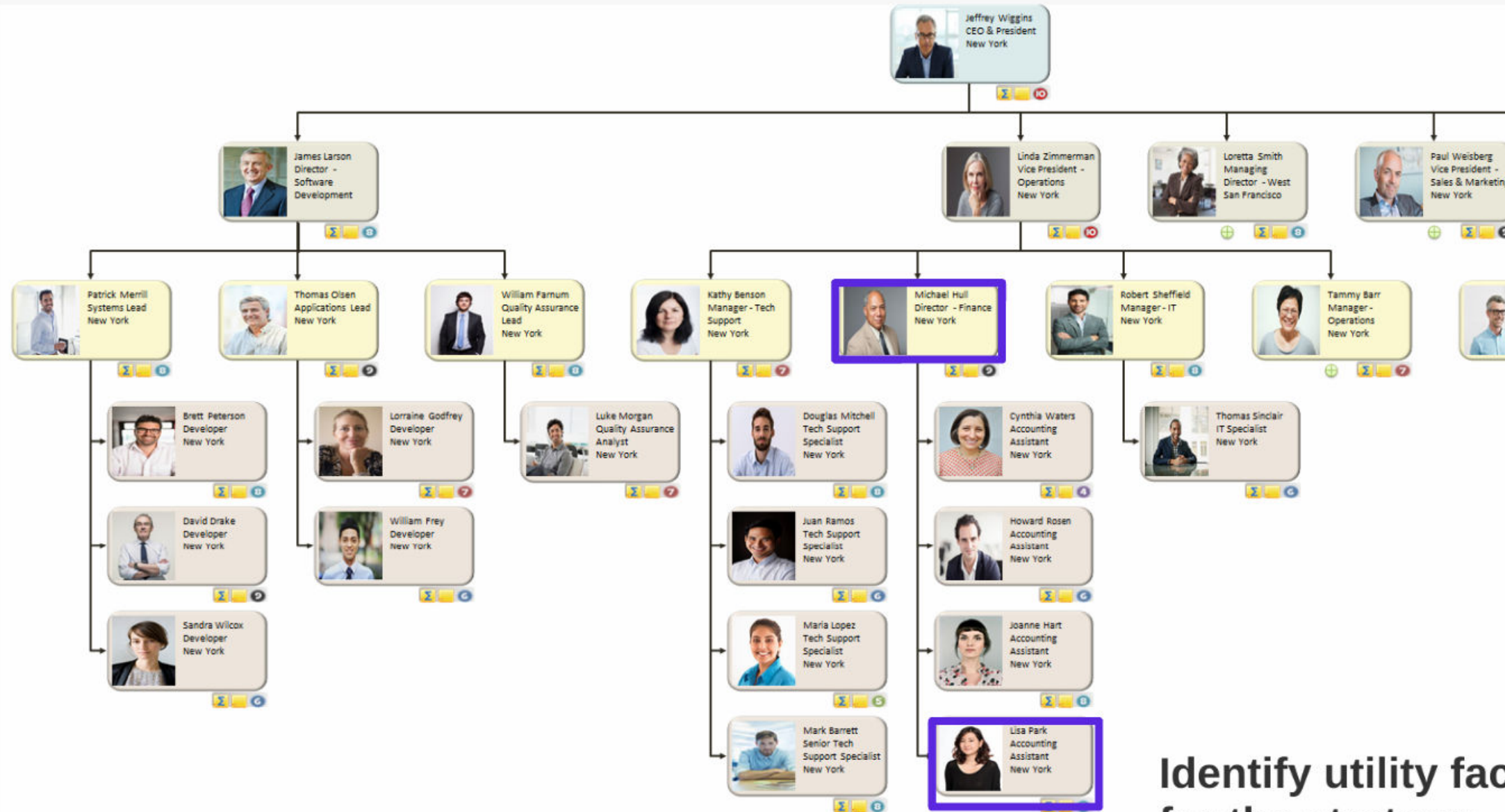
-what are the regulations within company to ensure safety?

-who is responsible for safe shipping?

Identify named strategy owners that can take on this role



# Identify named strategy owners that can take on this role



Identify utility factors for the strategy owner -> predict likely behavior

# Component manufacturer



It may influence the risk owner's utility:

Processes during manufacturing/shipment

Designs and manufactures microcontroller and acts like genuine

Intercepts shipment and loads fake

Have the opportunity/capability to perform operations:

Role for ensuring the safety of

Regulations within company to ensure

Role for safe shipping?



# Equipment manufacturer



The meter security breach in Puerto Rico occurred from tampering, possibly during the manufacturing process by former employees of the manufacturer

source: <http://krebsonsecurity.com/2012/04/10-smart-meter-hacks-likely-to-spread/>

Strategies that may influence the risk owner's utility:

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- ensure robust architecture design, and engineering processes
- secure firmware (e.g. infected USB sticks' shipping from offshore factories)
- thorough testing procedures
- social engineering to convince line workers to share the secret keys loaded during the process - affect cryptography
- Prevent Insider Access to All Entry Points in a Meter: secure diagnostic/ debugging mode, serial ports, infrared interfaces

Roles that have the opportunity/capability to perform these operations:

- who is responsible for ensuring the safety of operations?
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# Deployment



Strategies that may influence the risk owner's utility:

- most utilities do not employ enough people to rapidly install meters within an adequate period. Consequently, AMI installations typically require third-party contractors, which means that **third parties, again, are handling the critical meter infrastructure**. Physical hacking of optical ports, or simply rewiring meters, during the installation process
- Citing confidential sources, the FBI said it believes former employees of the meter manufacturer and employees of the utility were altering the meters in exchange for cash and training to do so. "These individuals are charging \$300 to \$1,000 to reprogram residential meters, and about \$3,000 to reprogram commercial meters"

Roles that have the opportunity/capability to perform these operations:

- who is responsible for ensuring the safety of operations?
- who is responsible for the reliability of personnel?
- who assesses the quality of work and how?

- Prevent Insider Access to All Entry Points In a Me  
debugging mode, serial ports, infrared interfaces

**Roles that have the opportunity/capability to perform these operations:**

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**Identify named strategy owners that can take on this role.**

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Software architecture design, and engineering processes

Hardware (e.g. infected USB sticks) shipping from offshore factories)

Installation procedures

Efforts to convince line workers to share the secret keys loaded on meters - affect cryptography

Unauthorized Access to All Entry Points in a Meter: secure diagnostic/management, serial ports, infrared interfaces

## Roles that have the opportunity/capability to perform these operations:

Who is responsible for ensuring the safety of operations?  
Who is responsible for the reliability of personnel?  
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# Deployment



## Strategies that may influence the risk owner's utility:

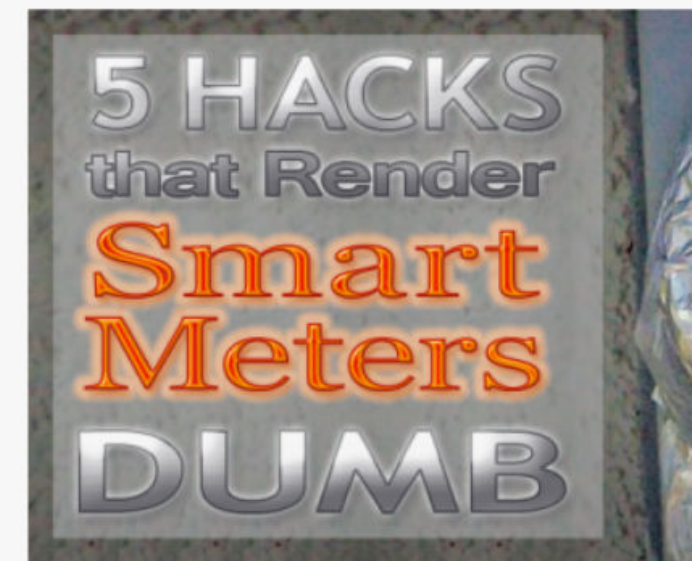
-most utilities do not employ enough people to rapidly install the meters within an adequate period. Consequently, AMI installations typically require third-party contractors, which means that **third parties, again, are handling the critical meter infrastructure.** Physical hacking of optical ports, or simply rewiring meters, can occur during the installation process

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## Roles that have the opportunity/capability to perform these operations:

-who is responsible for ensuring the safety of operations?  
-who is responsible for the reliability of personnel?  
-who assesses the quality of work and how?

# Operational



## Strategies that may influence the risk owner's utility:

- operation in high-risk locations, no physical protection
- SM stolen, taken to a lab, inspected by attacker
- recalibration with insider access to lower electricity bills, causing economic losses for the utility and disrupts network stability
- because of remote meter readings, detection of fraud is difficult
- economic benefit to both the hacker and the electrician
- disrupt the quality of life for a large number of people
- customer privacy concerns - delay in adoption
- attacker gets insight about customer's behavior by observing usage patterns

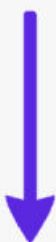
## Roles that have the opportunity/capability to perform these operations:

- who has access to SM data?
- how to identify customers who might be motivated to tamper with their consumption data?
- who would be motivated to tamper with reported data?

do so. These individuals are charging \$500 to \$1,000 to reprogram residential meters, and about \$3,000 to reprogram commercial meters”

### **Roles that have the opportunity/capability to perform these operations:**

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**Identify named strategy owners that can take on this role.**



# Deployment



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## Capability to perform these operations:

the safety of operations?

ility of personnel?

k and how?

# Operation



## Strategies that may influence the risk owner's utility:

- operation in high-risk locations, no physical protection
- SM stolen, taken to a lab, inspected by attacker
- recalibration with insider access to lower electricity bill/disguise consumption - on a large scale causes economic losses for the utility and disrupts network stability
- because of remote meter readings, detection of fraud is difficult
- economic benefit to both the hacker and the electric customer
- disrupt the quality of life for a large number of people - terrorists
- customer privacy concerns - delay in adoption
- attacker gets insight about customer's behavior by observing consumption signature

## Roles that have the opportunity/capability to perform these operations:

- who has access to SM data?
- how to identify customers who might be motivated to tamper with consumption data?
- who would be motivated to tamper with reported data?

# Decommission



## Strategies that may influence the risk owner's utility:

- Ensure all sensitive data (e.g. security credentials) disposed of securely

## Roles that have the opportunity/capability to perform these operations:

- who is liable if private consumer data is retrieved from decommissioned SMs?



## Identify named strategy owners that can take on



- customer privacy concerns - delay in adoption
- attacker gets insight about customer's behavior by observing consumption s

**Roles that have the opportunity/capability to perform these operations:**

- who has access to SM data?
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# Decommission

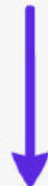


## Strategies that may influence the risk owner's utility:

- Ensure all sensitive data (e.g. security credentials and personal information) is disposed of securely

## Roles that have the opportunity/capability to perform these operations:

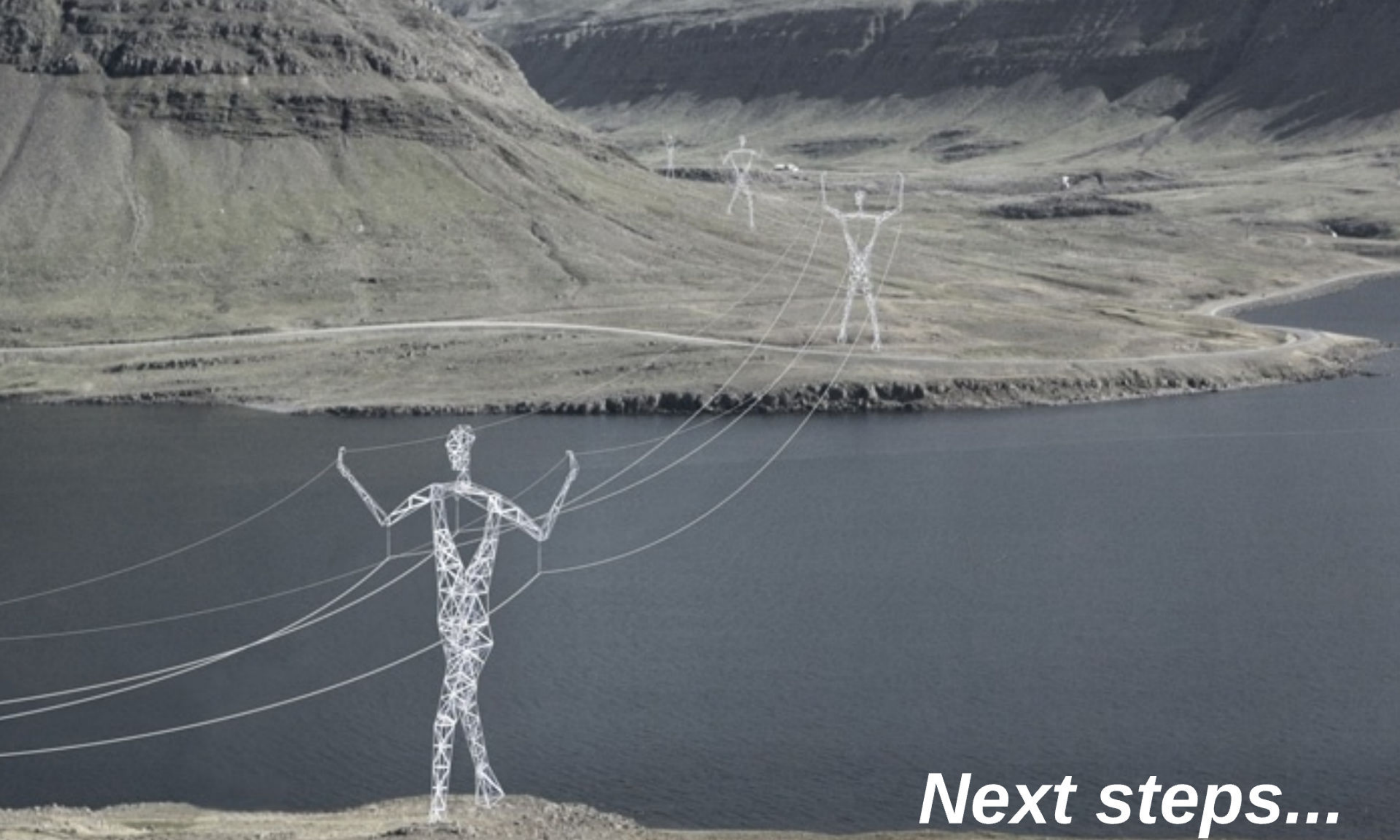
- who is liable if private consumer data is retrieved due to negligent handling of decommissioned SMS?



Identify named strategy owners that can take on this role



assumption - on a large scale causes



***Next steps...***

